

1 UNIDENTIFIED MALE (UM): And you know over the last ten
2 years ahh you know...
3 LONG PAUSE - IN CAR
4 Getting out of car - fumbling in car
5 FISHER: Oh, sorry.
6 FEMALE VOICE: That's OK.
7 FISHER: Didn't know you were there.
8 FEMALE VOICE: UI...I just walked up.
9 LONG PAUSE
10 FISHER: D'Angelo here?
11 JIBREEL RASHAD (RASHAD): Huh?
12 FISHER: D'Angelo make it?
13 RASHAD: He said he had to go back to the office and if
14 we couldn't hammer something out come up to his
15 office. That's, that's what we oughta do.
16 FISHER: Oh, we were gonna meet over at ahh...
17 RASHAD: Loft?
18 FISHER: Well Lamar at South Side.
19 RASHAD: You wanta go over there?
20 FISHER: That's where we're supposed to go. We're just
21 meeting here and we're gonna go straight over there.
22 RASHAD: OK, but we might as well UI...
23 FISHER: UI...
24 RASHAD: He told me ahh meet you down here at 7:00 and
25 ahh...

1 FISHER: and then we're supposed to go straight over to
2 South Side on Lamar. Meet in the library. I'm gonna
3 use the rest room while I'm here.
4 RASHAD: OK. OK.
5 FISHER: So I'll come back.
6 Loud talking going on Music
7 Using rest room Commode flushing
8 FISHER: Hey, this is Bill Fisher. D'Angelo's
9 not here. Jibreel's here. Rick's coming, we're supposed to
10 head over to the office. I thought that was the other
11 guy's understanding we're on the South Side of Lamar.
12 They're indicating they've got a loft; it may be their
13 office. I'll let you know where we're headed. Right
14 now I'm assuming we're headed to the library.
15 RASHAD: I'll just, I'll reach Rick in the car and just
16 tell him to meet us on over there.
17 FISHER: Oh, you caught him?
18 RASHAD: Nah, he said he's on his way down here, but I'm
19 just gonna tell him to come on down to south side.
20 FISHER: Well you wanta till he comes so we can all
21 three just go over together?
22 RASHAD: Well, that'll work. Well, UI
23 I don't know what car he's in. He could be in
24 any car today. I have ahh ahh...
25 FISHER: Alright. I've got ahh...

1 RASHAD: I have a...

2 FISHER: I end up with my wife's and my daughter's car
3 every now and then...

4 RASHAD: Yeah, I'm in ahh, I'm in ahh two seater, that
5 him right there? Nah, that's not Rick. Yeah, I'm
6 gonna ahh...

7 FISHER: Is he not answering?

8 RASHAD: He said he was ahh, actually when I was getting
9 up on 67 he was ahh...

10 FISHER: Right behind you?

11 RASHAD: He said, yeah he said he's probably about 10
12 minutes behind.

13 PAUSE

14 RASHAD: Hey, we down here waiting on you. Where you
15 at? You lost, lost your keys? OK well you wanta
16 'cause Bill is standing with me right now. You wanta
17 just meet us over at South Side 'cause it's gonna
18 take, take another 15 minutes.

19 FISHER: Oh I'll come pick him up if he wants, I've got
20 the Tahoe. We can, all ride together; whatever's easiest.
21 If he needs a ride I'll come get him.

22 RASHAD: Well he, no he said South Side's fine. He's
23 gonna meet us on South Side.

24 FISHER:...STUTTERING... I thought he'd lost his keys.

25 RASHAD: OK. We're gonna go ahead and head on over that

1 way then. OK. Alright.

2 FISHER: Alright. Do you wanta ride with me or you
3 gonna go?

4 RASHAD: Well, I mean...

5 FISHER: Why don't you ride with me? I'm just around in
6 the parking garage. I can bring you back. Depending
7 on how it goes I might buy you dinner. ...LAUGHING...
8 How you doing?

9 RASHAD: UI

10 FISHER: Buying or selling?

11 RASHAD: I'm actually purchasing UI.....

12 FISHER: Good. Well, I had a closing in San Antonio
13 last week. I got ahh one in Houston on Thursday and
14 Friday this week and then our favorite Pecan Grove...

15 RASHAD: UI

16 FISHER: Closes the following Thursday and Friday.

17 RASHAD: You go down to Navasota these days. What...

18 FISHER: No, I don't go to Navasota till like Thursday.
19 I'm down in Houston.

20 PAUSE

21 FISHER: UI one of these elevators.

22 RASHAD: UI

23 FISHER: Yeah, it did unless you know.

24 RASHAD: UI trying to call me, everybody UI him I was in
25 closing.

1 FISHER: OK. Well, originally you know I just don't
2 think ahh there's good coordination on the
3 Commissioner's part 'cause we were all supposed to
4 have lunch today, and I got the general idea that
5 nobody told you guys.

6 RASHAD: Maybe not. He called me.

7 FISHER:...LAUGHING...

8 RASHAD: Actually, when he called me it was probably,
9 it's 7:20, he called me about 6:20.

10 FISHER: OK.

11 RASHAD: About an hour ago. See you at 7:00.

12 FISHER: OK.

13 FISHER: That mean you called Rick earlier? UI

14 RASHAD: Yeah so, but everything went pretty good for
15 you in San Antonio?

16 FISHER: Yeah.

17 RASHAD: That's good. That's good.

18 FISHER: The closing was actually in Austin. 'Cause the
19 peop, every project has an issuer or a bond sponsor,
20 and the sponsor on this one was in Austin. The one
21 Thursday and Friday is ahh in Houston 'cause it's a
22 Housing Authority in Houston. And Pecan is sponsored
23 by a Austin agency so I'll be in Austin for that one.

24 RASHAD: Uh-huh.

25 FISHER: That's me.

1 RASHAD: UI

2 FISHER: Yeah. It's not the cleanest in town, but...

3 RASHAD: It gets you where you wanta go.

4 FISHER: It works...SKIP TO END OF CAR RIDE...

5 Large and in charge. Hey.

6 RICK ROBERTSON (ROBERTSON): What's going on man?

7 FISHER: How are you?

8 ROBERTSON: Alright, how 'bout yourself?

9 FISHER: Doing alright.

10 RASHAD: How long you been down here?

11 ROBERTSON: I just pulled up. UI

12 FISHER: Where.

13 UNIDENTIFIED MALE (UM): Nah, they were saying ahh

14 space available up

15 to 50,000 square feet so I'm just wondering where is

16 the 50,000 square feet.

17 FISHER: I don't know. Has this been successful? Are

18 they full?

19 UM: You know what? I think they probably got

20 about 85, 90% occupancy I think.

21 FISHER: There's a bunch of units in here though.

22 PAUSE

23 UM: You know UI....

24 FISHER: We met in here so I think that was his plan,

25 but...

1 UM: UI these.....

2 FISHER: Are we going up or are we meeting him here?

3 PAUSE

4 FISHER: OK. This is where we met this, earlier today.

5 UM: Call UI my phone UI...

6 FEMALE VOICE: Where's the pay

7 phone?

8 UM: Right there where it says phone Ma'am

9 UM: UI...

10 MALE VOICE: What's his last name?

11 UM: Lee, L-E-E

12 UM: Call him on his cell phone.

13 UM: UI that's on the company...

14 UM: That's cool.

15 FISHER: So is this where he lives or is

16 this his office?

17 ROBERTSON: It's his office.

18 FISHER: OK.

19 ROBERTSON: But it's like ahh, but it's like a house.

20 FISHER: Alright. ...LAUGH...

21 ROBERTSON: Home away from home.

22 FISHER: Well it's not home unless your wife and kids

23 are there. ...LAUGHING...

24 ROBERTSON: Oh, well you got it. Well they're not here.

25 FISHER:...LAUGHING...

1 ROBERTSON: But ahh this is where he's always at.
2 Then you, you meet him, where'd you meet him
3 at earlier today?
4 FISHER: We met him here.
5 ROBERTSON: OK. UI now.
6 FISHER: He came down.
7 UM: Instead of come, I UI make our...
8 ROBERTSON: Is that the boardroom?
9 RASHAD: Huh?
10 ROBERTSON: Is that the boardroom?
11 RASHAD: No. It's the one that has his fire place
12 inside...
13 ROBERTSON: Is UI?
14 RASHAD: UI.
15 ROBERTSON: It's all the way on the wing, I know that,
16 to the right.
17 MALE VOICE: What floor? I don't have it listed
18 in the computer, UI.
19 RASHAD: Nah, that's what I'm saying...
20 ROBERTSON: Company, company name but ahh...
21 RASHAD: UI
22 MALE VOICE: UI Co?
23 ROBERTSON: Say that again.
24 MALE VOICE: UI Co?
25 ROBERTSON: He didn't, no he just leased it. Probably

1 ain't been in no more than a week or two weeks.

2 Let me step outside so I can get a signal.

3 MALE VOICE: Can I help you.

4 FEMALE VOICE: We're just here to see Janet.

5 FISHER: Did you call and he's not answering? What?

6 ROBERTSON: He's not answering the UI.

7 FISHER: (talking to agents) D'Angelo's got a loft here

8 that

9 he's using for an office. He just took it in the last

10 week;

11 they're trying to figure out what loft number he's in.

12 He's not answering his phone.

13 FEMALE VOICE: Do you have a tall stepladder? UI...

14 Voices

15 UM: UI

16 FISHER: What did you say?

17 RASHAD: UI. What I was gonna say is 452. His car is

18 right here,

19 parked outside.

20 FISHER: Oh, you think his loft number is 454?

21 Well ask him who

22 is in 452. They think.

23 MALE VOICE: UI

24 FISHER: UI. Something Andrea.

25 RASHAD: UI. I know UI other guys name.

1 That could have been on the lease, Ron, I just can't
2 think of Ron's last name...
3 FISHER: Ron Ferguson?
4 RASHAD:...I can't think of Ron's last
5 name...
6 FISHER: T & L guy?
7 RASHAD: Nah, nah.
8 FISHER: Construction?
9 RASHAD: Nah, nah, not that one.
10 FISHER: Yeah, you know Ferguson.
11 RASHAD: UI
12 FISHER: Isn't Andrea the
13 MALE VOICE: UI
14 RASHAD: He has an office here, UI... I was here the
15 day they signed the
16 lease and stuff...and uhh.
17 FISHER: Not Millennium?
18 MALE VOICE: UI
19 RASHAD: This it. But I don't see what
20 suite though...
21 FISHER: Andrea Spencer? Andrea Spence?
22 RASHAD: What's...They don't say what
23 suite...
24 Voices
25 Phone, dial tone

1 FISHER: Is that a hit, Andrea Spence?

2 MALE VOICE: Yeah.

3 Phone dial tone

4 FISHER: Is that 452?

5 UNKNOWN: UI

6 Voices

7 MALE VOICE: This number they got is disconnected.

8 RASHAD: Probably because they just moved

9 in, probably, don't even have a

10 phone, UI.

11 MALE VOICE: Yeah they got a phone.

12 RASHAD: Oh they do have a phone.

13 MALE VOICE: UI

14 Phone being dialed

15 MALE VOICE: UI did you get your package?

16 MALE VOICE #1: No man, what I got?

17 MALE VOICE: No, we got, it's already in there.

18 LAUGHTER...

19 RASHAD: What time was it when you talked to D'Angelo?

20 FISHER: I was here till maybe UI 3:30, 4:00.

21 RASHAD: Four?

22 FISHER: Then we were gonna re-group to Taco Diner at 7

23 and and come back over here to meet.

24 PAUSE

25 FISHER: Is Andrea not answering up there?

1 RASHAD: That phones just....they say it is
2 disconnected.
3 FISHER: OK. So that's not a, that's not like an
4 internal phone? That's like their outside phone
5 number.
6 RASHAD: That's the only phone number he got.
7 FISHER: Alright. ...LAUGHING... OK. And his car's
8 parked
9 out there?
10 Sounds like dialing phone
11 Music in background
12 RASHAD: 703, UI
13 FISHER: 703?
14 RASHAD: That's....
15 FISHER: He's showing it as 703. There's just nobody
16 answering.
17 MALE VOICE: Hello. How you doing? UI....
18 MALE VOICE: What's your name again?
19 FISHER: Fisher.
20 MALE VOICE: Fisher? Fisher?
21 FISHER: Fisher. Robertson.
22 MALE VOICE: Robertson?
23 RASHAD: Rashad.
24 FISHER: Rashad.
25

1 MALE VOICE: OK. OK. OK, will do. Head down to the bar,
2 gonna be through the basement....take the elevator, go
3 out the double glass doors, take a right through the
4 double doors, there's a long straight corridor and a sign
5 will tell you where the Absent Bar is.

6 FISHER: What's the name, what's the name of the bar?

7 MALE VOICE: Absent Bar

8 FISHER: And then we go down to the basement...

9 MALE VOICE: Down to the basement, out the double glass
10 doors...

11 FISHER: Out through the double glass doors take a
12 right.

13 MALE VOICE: Just keep straight and you'll a sign before
14 you exit the building...says Absent Bar

15 UM: OK.

16 FISHER: Alright. Absent Bar downstairs in the basement,
17 OK.

18 Alright.

19 MALE VOICE: OK?

20 UM: Been there before?

21 UM: UI.

22 FISHER: We did figure out they were in 703,
23 though. ...LAUGH...

24 UM: Yeah, it's 703.

25 UM: How'd he ahh, how'd he get him? He said the

1 line was disconnected. He must called him on another
2 number.
3 FISHER: Maybe he answered his calls and not ours. So
4 out the basement door to the right, through the double
5 doors. Please.
6 UI
7 FISHER: To the right through the wooden doors. That
8 looks like the rest rooms....
9 UI
10 FISHER: Absenting bar.
11 UI
12 MALE VOICE: Nice to meet you.
13 FISHER: Jason, Bill Fisher. How are you?
14 MALE VOICE: Right, Jason UI nice meeting you.
15 FISHER: Good to see you Jason.
16 JASON: I'll be back in a minute.
17 FISHER: All right.
18 FISHER: Suite 08.
19 Loud music
20 RON SLOVACEK (SLOVACEK): Rick.
21 Hey what's up man?
22 ROBERTSON: How you doing man?
23 SLOVACEK: Good to see you, how you doing?
24 EMIL SLOVACEK (EMIL): Emil
25 FISHER: How you doing? Bill UI how are you?

1 RSLOVACEK: Ron Slovacek,
2 nice to meet you.
3 FISHER: Ron, how are you?
4 LEE: Jibreel?
5 FISHER: Commissioner how are you? Doing alright? Good
6 to see you.
7 EMIL: Emil.
8 FISHER: Bill Fisher.
9 EMIL: Hey, nice to meet you man.
10 FISHER: You go by Emil?
11 LEE: Jibreel?
12 EMIL: Emil.
13 FISHER: Emil, Emil OK. UI.
14 LEE: I love that jacket man. Did we get that from
15 ahh, from the All Star game last year we went there?
16 EMIL: That's two years ago?
17 SLOVACEK: Y'all like something to drink UI?
18 EMIL: Two years ago.
19 MALE VOICE: No, I'm fine.
20 LEE:...STUTTERING... We gonna meet, we'll probably
21 Guys, you wanta meet somewhere privately Bill or is this
22 OK.
23 FISHER: Ahh, I say we go to the library and meet up
24 there and do our business and come back and get a
25 drink if you want.

1 LEE: OK. That's cool.

2 FEMALE: You guys need to close out your tab?

3 SLOVACEK: Hmmm, we'll probably hang here.

4 LEE: I'll come back down.

5 MALE VOICE: OK.

6 FEMALE VOICE: Some people are doing business. Some
7 people are...

8 FISHER: If you want I'll leave my, I'll leave my card
9 then she knows she, we're coming back.

10 ...LAUGHTER...

11 EMIL: No, no, no, she's already got my card.

12 FISHER: Alright. OK.

13 EMIL: We're cool.

14 FEMALE VOICE: We'll see you in a bit then.

15 FISHER: Thanks bye.

16 UI

17 Door slammed

18 MALE VOICE: I hadn't talked to her.

19 MALE VOICE: You haven't talked to her?

20 UM: Oh, you haven't talked to her UI?

21 FISHER: New office?

22 LEE: Huh?

23 FISHER: New office?

24 LEE: No, it's old.

25 FISHER: OK.

1 LEE: You know I ahh got tired of when, when I went
2 down there and told those guys to make copies for me.
3 I said I, I gotta, you know, I gotta start doing
4 business at home.
5 FISHER: OK.
6 LEE: And so.
7 FISHER: Takes too long to do otherwise.
8 LEE: Well, no, when, when you asked the
9 receptionist to go get you a copy or when you pull
10 their ahh coffee machine back and you stick the plug
11 in there?
12 FISHER: Yeah.
13 LEE: It says you need, you need space.
14 FISHER: Alright.
15 LEE: And ahh Councilman told me D'Angelo you can't
16 keep doing this; you need to take 'em up to your
17 space. That's, I don't want people in my...
18 FISHER: No, it's, I don't, you know, I was always
19 trying to meet in our conference room over there
20 'cause I, my office is always pitted out.
21 LEE: Then I don't, I don't, I don't want people in
22 my space I said man.
23 FISHER: Well so you're showing us your space on 7?
24 LEE: It's dirty, it's raggedy, there's no
25 furniture it's just...

1 FISHER: 703 huh?

2 Ding

3 LEE: It's just where I am so.

4 FISHER:...LAUGHING... Alright.

5 LEE: I got a bed and do what I do.

6 Ding

7 LEE: Actually, I, I worked on this deal about 3

8 years ago.

9 FISHER: This South Side deal? With the ahh Gemini

10 guys?

11 Ding - Ding

12 FISHER: Yeah, the guy who does my ahh property tax work

13 represents them too.

14 LEE: Is that right?

15 FISHER: Paul Pennington.

16 LEE: I just know the primaries in the deal and

17 some, I've been here for a minute and...

18 FISHER: Did they pay you?

19 LEE: Huh?

20 FISHER: Did they pay?

21 LEE: Yeah.

22 FISHER:...LAUGHING... They've not much of a reputation

23 for paying all their bills.

24 LEE: I mean they do well. They do OK I mean.

25 FISHER: OK. Good.

1 LEE: You know we have a lot invested in here.

2 FISHER: Oh huge. This is probably one of the biggest

3 ahh projects ever done in the city of Dallas.

4 LEE: Well, it, it panned out last year.

5 FISHER: Oh, they topped out and leased off? Great.

6 LEE: But it's one fifth, 90% occupied.

7 FISHER: Great. Stabilized and...

8 LEE: Stabilized you got a restaurant and

9 businesses in place so if we were to back out of it

10 and we're now receiving money on our TIF.

11 FISHER: That's wonderful. Oh, that's great. They're

12 pioneering out here. Nobody wanted to go across the

13 canyon. They certainly proved that it worked. It's a

14 nice building.

15 LEE: UI

16 FISHER: Got a lot of character.

17 LEE: Actually, it's going up for sale next year.

18 FISHER: Is it really?

19 LEE: The units are going up for sale.

20 FISHER: Oh, they're gonna convert it from a rental to a

21 for sale loft deal?

22 LEE: Yeah.

23 Opened door

24 FISHER703. This is big. Are they all the same?

25 LEE: Huh?

1 FISHER: Is yours the same as all the others or are they
2 each have their own character or?
3 LEE: These are my living quarters. Slammed door
4 FISHER: Where are your kids? With mom?
5 LEE: UI....
6 FISHER: Oh this looks great, got a view.
7 LEE: UI
8 FISHER: Hey this is great.
9 LEE: I have a UI in there. My, my son UI right up
10 in here. He and I UI....
11 FISHER: 703.
12 UM: You got some water?
13 LEE: Yeah, I got some in the, in the refrigerator.
14 You want some water Bill?
15 FISHER: Yeah, I'd love some water that's great. I'm
16 gonna help myself is?
17 LEE: Ahh get, get a couple out of there.
18 UM: Two bottles.
19 LEE: Get me one too, get four.
20 UM: Yeah, get me one too sir.
21 FISHER:...LAUGHING...
22 UM: They make me work.
23 FISHER: They've got you trained is that it?
24 UM:...LAUGH...
25 FISHER: Cleared his throat

1 LEE: We're gathered here today.

2 FISHER: Pardon?

3 LEE: I said we're gathered here today like you

4 know?

5 FISHER: Yes, we are.

6 LEE: Feels like a type of funeral or whatever this

7 is.

8 FISHER: No, no there's no funeral going on is there?

9 LEE: No, just life and big boy UI.

10 FISHER: Absolutely.

11 LEE: Ahh, I never UI and he wanted him to get

12 all of us were here together and that we get this

13 done. And I said Bill I'll make myself available at

14 7:00 ahh in order to meet with you all. See if you

15 can make this deal work. I did speak to Jibreel and I

16 did speak to Rick.

17 Coughing

18 LEE: I'm hopeful we can use this time in a very

19 constructive way that we can forge a deal. That you

20 all can ahh demonstrate to Bill that you all are

21 capable of providing the service that he needs. If

22 not, then I want, I want to express at this point

23 that I want to see the development done. Bill's a great

24 developer, I know your work. I've seen your work. I

25 told Bill I've seen your work. He has not seen your

1 work so he has to see the work that I know that I'm
2 promoting you all in doing. If that's not
3 accomplished tonight then I want him to go ahead and
4 do whatever the hell he needs to do in order to make
5 his development work. You know, his, his project is
6 not held up in any way form or fashion regarding this
7 deal. I want that to be on the record. So this is an
8 opportunity for you all to demonstrate to him that you
9 all are capable of providing whatever types of
10 services that you're requesting to do on, on his
11 development. That's the purpose of why we gather here
12 today. I wanta also put on the record this, that as a
13 zoning commissioner that my only role in this and my
14 only decision in this deal was based on land
15 ...STUTTERING... on land use. Clearly a point of fact I
16 believe that this is a great project. I think it
17 would be great for the Southern Sector. I believe
18 that, that ahh development company on record will do a
19 wonderful job at providing this product. The
20 developer has, has volunteered to do public deed
21 restrictions to use, HUB contractors of which Ra-Mill
22 is a HUB contractor. Tonight we are gathered here to
23 determine whether they have the capacity and what the
24 developer is willing to undergird whatever capacity
25 they don't have in order to be a certified HUB on

1 this deal. That is why I'm here tonight. To
2 facilitate that arrangement. If that can be
3 accomplished tonight then it's a win, win, if not, then
4 I want still wanta see the development move forward.
5 Put that on the records as well. So I want to commence
6 this conversation beginning with Bill who is the
7 developer, represents the company that he will clearly
8 explain to us what it is he's expecting tonight to be
9 demonstrated from the, the ahh contractor who is here
10 on tonight. And then ...STUTTERING... to state why he
11 feels
12 and what the purpose is so we can either come to an
13 agreement that we're gonna use these guys or not.
14 That's all UI so. Bill Fisher it's on you.
15 FISHER: Sigh The, little history, you know, but
16 personally
17 first of all let me say I'm here to try and make an
18 effort to do what's necessary working with the hubs
19 you've recommended to get my development done. I
20 don't, don't believe that ahh...
21 LEE: But let me clarify that...
22 FISHER: Cleared his throat
23 LEE: I am not here for that reason.
24 FISHER: OK.
25 LEE: I am not here for you to get your development

1 done. I believe you're a great developer, I believe
2 that the dirt that you're proposing to do this
3 development on is a prime site for you to do that
4 development, and whether you do business with this
5 develop, with this contractor, or not, does not defer
6 or change my decision whether you are a good
7 developer, whether that site is a good site to do what
8 you're doing. That's on record tonight.

9 FISHER: OK.

10 LEE: We're not here to discuss whether your deal
11 is gonna move forward or stop whether you use this
12 contractor or not. I want that to be on the record.

13 FISHER: Well, I'm not sure what record we're creating,
14 but...

15 LEE: Well, these are records.

16 FISHER:...LAUGHING... I do not intend to use these guys
17 they are not capable of doing the work that they
18 solicited from me for the volume of projects. They've
19 been talking to me about Pecan Grove not Dallas West
20 Village although we've had some discussions on Dallas
21 West Village as well which is a zoning case.

22 LEE: So they're not...

23 FISHER: Pecan, Pecan Grove is a 24 million dollar
24 development, it's got ahh you know base contract of
25 about 17 million as a general contractor's contract

1 and they've talked to me about doing, you know,
2 framing and ahh concrete work and, you know, dry wall
3 and I think there was one other in their original
4 proposal.

5 LEE: So are you saying they're not...

6 FISHER: And they've never shown me one thing at all
7 that shows that they have ever done any of that work
8 themselves...

9 LEE: Or capable of doing it?

10 FISHER: Well, no, that they've just never done any of
11 the work at all, and that they which in turn you know
12 you don't have any capabilities to do it.

13 LEE: So you're saying...

14 FISHER: So that is the, that's the that's the point in
15 time where we are. And I've worked with these guys
16 now for, almost, you know 6 weeks to two months here
17 trying to go through that and I don't have one thing
18 in writing from them that shows that they have any
19 track record history of ever really doing concrete
20 work, framing work, or dry wall work let alone at the
21 magnitude ahem, you know, you and I talked about
22 earlier today about capacity building.

23 LEE: Let me say this to you Bill. Bill, let me
24 say this to you that...

25 FISHER: Cleared his throat

1 LEE:...that, that you volunteered public deed
2 restrictions to use HUBs.
3 FISHER: Which I will do.
4 LEE: Which you will do. The premise of your,
5 ...STUTTERING... of you making these volunteered deed
6 restrictions, they were not coerced, they were
7 volunteered is to build capacity and, and we've
8 defined what capacity is in our previous meeting. And
9 that is individuals that is doing a certain task or
10 doing a certain work and you're allowing them to do it
11 in a larger capacity. That's really capacity. And I
12 say to you that I know that these guys have built at
13 least 10 houses in the Southern Sector. At least
14 which entails the work that they're requesting to do
15 for you in a larger scale.
16 FISHER: UI...
17 LEE: Hold on, hold on.
18 FISHER: OK. OK.
19 LEE: They have agreed to identify in the process
20 of building a home a certain aspect of that home that
21 they're willing to concentrate on to provide to your,
22 to your development. Ra-Mill am I correct?
23 UM: Correct.
24 LEE: They have, they have agreed to do that.
25 FISHER: What is what...

1 LEE: UI wait Bill.

2 FISHER: What does that mean I don't understand before

3 we go...

4 LEE: No, no, no the purpose of this...

5 FISHER: What does that mean? They're gonna pick up

6 segment of the, you say they're...

7 LEE: They've done it all.

8 FISHER: OK.

9 LEE: They've done concrete. Have you not done

10 concrete?

11 UM: We've done concrete.

12 LEE: Have you not done electrical?

13 UM: Done electrical.

14 LEE: Have you not done plumbing?

15 UM: Plumbing.

16 LEE: Have you not done roofing?

17 UM: We done it all.

18 LEE: Have you not done siding?

19 UM: Yes.

20 LEE: Have you not done the sod?...Have you not graded

21 dirt?

22 UM: Yeah.

23 LEE: Have you not been permitted to do that? Have

24 you not accomplished loans?

25 UM: Yes.

1 LEE: Have you not done any of that in any of the
2 developments that you've done? You've done all of
3 that?

4 UM: Yes.

5 LEE: Now, what he's asking you to do is I don't
6 want you to build me a home.

7 UM: Right.

8 LEE: I want you to pick one of those that you have
9 done that you believe that you're good at doing, of
10 which you have done at least a million dollars worth
11 of work in doing. And concentrate on that. He's
12 saying that you have not demonstrated that in some
13 written way. Of which I said to Bill provide them
14 some type of format that is comfortable for your
15 organization that perhaps they can begin to organize
16 that and provide that to you. Of which no one has
17 done...

18 Phone ringing

19 LEE:...to this point. He has not done that nor
20 anyone from his corporation has done that, and I've
21 worked with these guys to build capacity to help them
22 provide a format that is acceptable to Bill Fisher and
23 his partners to get this deal done. That's why we're
24 here tonight. It's not because Ra-Mill has not done
25 the work that Bill said that they have not done. They

1 have deeds, they have, am I correct you have deeds?
2 UM: Yes.
3 LEE: To dirt that you bought...
4 UM: Right.
5 LEE:...do you not have checks that you've paid to
6 individuals to provide work that you've done.
7 UM: UI
8 LEE: For concrete of which you're asking Bill to
9 provide service for him am I not correct?
10 UM: That's good.
11 LEE: Framing of which you have, that you have paid
12 contractors to do. Have you not done that? Plumbing?
13 I don't know if you did the plumbing or whatever.
14 Have you not done that in how many, in, how what's the
15 number amount? At least a million dollars?
16 UM: Yeah, at least a million dollars. Well, just
17 this past year ahh, a million dollars UI. So I mean...
18 LEE: And how long have you been in, so how many
19 homes have you built in the Southern Sector?
20 UM: A total of about 45.
21 LEE: At least 40. How many homes are you
22 responsible for?
23 UM: I did about 30.
24 LEE: Not, not only in Southern Sector. I know you
25 own some down in ahhh...

1 UM: In north, in north side, north Dallas also.

2 LEE: In, in the lower Greenville.

3 UM: As well as in ahh, ahh, ahh Lake Ray Hubbard
4 out in Rockwall.

5 LEE: And in Lake Ridge. I mean, I know you guys
6 have provided these types of services.

7 UM: UI

8 LEE: So, I know that, that you all have not done
9 the capacity that Bill is proposing tonight.

10 UM: We was clear on that. Let me say that
11 Commissioner we, we've been clear on that.

12 LEE: And, and, and your desire is to build
13 capacity to provide this type of services. You are
14 not, are you unfamiliar to pouring concrete?

15 UM: No, we're not unfamiliar.

16 LEE: Are y'all unfamiliar from, from building from
17 framing?

18 UM: No, know about framing no.

19 LEE: Are you unfamiliar with anything to be
20 requested of him to do? Are you? Hello?

21 UM: No, no, no we're...

22 LEE: You are not?

23 UM: We are not, we are not...

24 LEE: You're not unfamiliar with that?

25 UM:...no, we're not unfamiliar with that.

1 LEE: What you all have not done that's providing
2 him some kind of a written statement on the things
3 that you've done? Of, of what you; and why haven't
4 you not done that?

5 UM: Well, why did we UI ...STUTTERING... we haven't
6 provided certain addresses and I guess property
7 addresses is what, that's what we looking for. We UI
8 because I think I don't know if you got an e-mail of
9 what we do?

10 UM: Did you get our e-mail?

11 FISHER: From you, like today or something?

12 UM: Yeah.

13 FISHER: No.

14 UM: Well, I know you, you received one ahh that had
15 some property addresses and stuff so UI...

16 FISHER: Unless it came today I didn't.

17 LEE: Is, is, is that something that you might
18 wanta provide him?

19 FISHER: Cleared his throat

20 UM: I think he has it on his e-mail.

21 LEE: So just give it to him so he can make sure
22 that he has it.

23 UM: UI.

24 LEE: I met with Bill Fisher today. Bill Fisher
25 said to me that the contractors that are interested

1 in, in bidding on deal that I have has no experience.
2 I said to him that I think that is incorrect. I have
3 seen the work that they have done. So I don't know if
4 they provide it in the format that you needed for them
5 to demonstrate that they've done, but I've seen the
6 work. Perhaps you may provide them a format in which
7 they could show you that they've done this work.
8 LEE: So I said to him and maybe you should have
9 given him an example of what that looked like since we
10 are building capacity. And that's what I said to the
11 contractors Wednesday night. That's why we're here
12 tonight is to establish whether they have the capacity
13 to do what Bill is requesting them to do. I am, your
14 deal by no stretch of the imagination is halted
15 whether you use these developers or not. The question
16 is whether you are correct in saying that they have
17 the capacity or that they know what they're doing. Of
18 which I differ with you on. I say that they do know
19 what they ask or what they are requesting to do on
20 your site. Ahh what you say then ahh Commissioner
21 that they don't have, and I say that they do. That's
22 our part of departure. And I'm hoping that tonight
23 they can demonstrate that to you.
24 FISHER: Well there's no way for them to demonstrate it
25 tonight. There's as you pointed out there's a lot of

1 ahh like I said there's we've been at this for a long
2 time and we, you know frankly we're running out of
3 time and this is we're covering territory we've
4 covered before. You know what you're, what you're
5 really telling me is the same thing they've told me.
6 They've hired people to do those...
7 LEE: You hire people Bill.
8 FISHER: ...those trades...
9 LEE: Well Bill have you ever poured concrete?
10 FISHER: The subcontractors...
11 LEE: Have you ever poured concrete? Have you ever
12 nailed a nail in any board? Have you ever laid any
13 optical fiber or any wire? No, you have not done any
14 of that. You probably have not even been on one of
15 your site. So for you to say to your guys, to use
16 subcontractors is a way to eliminate them from doing
17 business is UI to you as a developer.
18 FISHER: No. See I am the general contractor and the
19 purpose is they're subcontractors. And the
20 subcontractors do the work and I have people...
21 LEE: But you're the GC...
22 FISHER:...who work, who work with me on my team.
23 LEE: Your company is the GC.
24 FISHER: That's correct.
25 LEE: You hire subs.

1 FISHER: That's right and they're to be a sub...

2 LEE: But you are, you are insured to hire those

3 individuals meaning that you are responsible for the

4 concrete, you're responsible for the electrician...

5 FISHER: That's right.

6 LEE: When that deal is done your company is

7 responsible for if a nail goes in wrong we are

8 responsible for it. That means I take responsibility

9 for everybody that nails everything in there,

10 everything that go in that ground. I am legally

11 insurance wise responsible for that.

12 FISHER: Morally and ethically, I think....

13 LEE: Whether you do it or not.

14 FISHER: That's right.

15 LEE: And the City Council approved that based on

16 the fact that you are going to be responsible for

17 that. Not these guys. For you to hold a minority

18 contractor which you agreed to provide capacity for to

19 do your job of what you do the same thing and hold

20 them responsible for is negligent and irresponsible on

21 you.

22 FISHER: The, you know again. There are tons of

23 tradesmen out there that the plumber who...

24 LEE: Figured that.

25 FISHER:...does...

1 LEE: We figure that you wanta use Carlton who is a
2 company that you used before. Let's put that on the
3 record. That's who you wanta use, use them.

4 FISHER: Carlton.

5 LEE: But don't waste my time as Commissioner
6 trying to convince me that these guys are not capable
7 because they've not given you a resume over the next
8 three months and you're still gonna do what you wanta
9 do anyway. Don't waste my time doing that Bill, and
10 that's what you are doing. I don't appreciate it.

11 FISHER: You know Commissioner you're entitled to your
12 opinion. I, I have...

13 LEE: Well this is my home. It is my opinion.

14 FISHER: I have and I UI I respect your rights.

15 LEE: Because Bill I know what you're trying to do.
16 You're ...STUTTERING... you're saying that they're not
17 capable. You've said that on the record. You e-
18 mailed me that on the record.

19 FISHER: I have never received anything from them to
20 demonstrate they have any capacity.

21 LEE: Have you given them a format in which they
22 should articulate that to you or communicate that to
23 you? You said demonstrate to us that they are not,
24 they build single family homes. They don't do 250
25 units.

1 FISHER: UI...

2 LEE: Say when you want....

3 FISHER: Commissioner, Commissioner I what I, what I

4 heard from them in my previous meetings is commercial.

5 We've done commercial work and we're doing more

6 commercial work. We're working on these chicken

7 ahh....

8 LEE: Williams Chicken is, is a, is a 1200 sq ft facility.

9 That

10 is retail.

11 UM: Let me, let me, let me...

12 LEE: It is not a 250 unit development.

13 FISHER: Right.

14 LEE: They have done that.

15 FISHER: I asked for...

16 LEE: His company they, they...

17 FISHER...names of people they done the work for.

18 Addresses of the folks. People that they would hire

19 to oversee it. All these things and I've never

20 received anything.

21 LEE: I believe that what they said to me is that

22 if, if he would provide me a format; this is new to

23 them. Building capacity.

24 FISHER: Well there's a difference between building

25 capacity and a start up, and we talked about that

1 today. They're just starting and what you're asking
2 me to do is not capacity building. Capacity building
3 is what we talked about.

4 LEE: OK.

5 FISHER: Tri-Com has done...

6 LEE: Bill, if they're not UI on the job then
7 we're wasting our time. If you don't wanta hire Ra-
8 Mill to do your job you say Commissioner they can't do
9 the job then we're through tonight.

10 FISHER: The...

11 LEE: I'm not gonna, I'm not gonna spend my time
12 for you to, to strike these guys down and make them
13 feel as though that their work is not worthy of doing
14 business on your job. Obviously you made up in your
15 mind what it is you wanta do. Do it. And I'm through
16 with it.

17 FISHER: Commissioner, the scope of the requirements
18 here for me to get them on the job require some kind
19 of minimum standards. And do, we've met with these
20 guys.

21 LEE: Help them do it.

22 FISHER: I...

23 LEE: Help them do it

24 FISHER:...I got to the point with them...

25 LEE: Don't tell them to do it. Help them to do

1 it. Give them a way to get, give 'em a format of
2 what...
3 UM: UM...
4 LEE: I know, I know these, no I know these deals
5 are highly audited. That you gotta have your
6 paperwork in place.
7 FISHER: I have investors, lenders, I have an entire
8 team of construction people that have built 20,000
9 apartment units so when we put a sub...
10 LEE: They haven't done it.
11 FISHER: Well, no, no. But when I put a subcontractor
12 out there, a subcontractor out there to do the work,
13 they know whether the subcontractor has any knowledge
14 of at all about the work. And you're talking about
15 single family slabs. Let's take the concrete 'cause
16 you mentioned that before. These are not concrete
17 slabs. These, these are post tension slabs.
18 LEE: They're post tension slabs too. Do you not
19 do post tension slabs as well?
20 UM: Yeah.
21 LEE: That's not ahh I mean a technical concept.
22 You, you have a choice whether you wanta do a post
23 tension slab or not. Post tension slabs are, are
24 wonderful, but in certain instances they don't work.
25 FISHER: UI...

1 LEE: You got, you, you got, you got a, you have
2 ...a, a, a steel cord running through the deal.
3 That's great. But in some instances it still cracks.
4 And it still folds and sometime it's better not to
5 even use that. Have you not done post tension? Have
6 you not done post tension?
7 UM: UI
8 LEE: Is that a foreign concept to you?
9 UM: No, it's not foreign. Not at all.
10 RASHAD: And also let me just state for the record too
11 ahh that, you know, you did state to us Bill that you
12 would help us anything ahh that we would ahh require
13 in ahh trying that ahh...
14 ROBERTSON: Initially.
15 RASHAD: Initially. Right and then things started
16 somewhat changing.
17 FISHER: No, no, this is capacity building. So you're
18 an electrician and you've done a bunch of electrical
19 work and...
20 RASHAD: We've not done a bunch of...
21 FISHER: Now this is, now this is the largest job you're
22 going to do so your creditor, your supplier's a
23 hundred grand and you've gotta buy \$350,000.00 worth
24 of electrical wiring.
25 LEE: Bill, how much are you worth?

1 FISHER: Capacity build...

2 LEE: Okay, how much money are you worth? Is

3 \$100,000.00 an issue to you to, to get a supplier...

4 RASHAD: No, as a matter of fact...

5 LEE: Is \$100,000.00 an issue to you?

6 ROBERTSON: No.

7 LEE: What's your credit rating?

8 ROBERTSON: About 800?

9 LEE: What's your credit rating?

10 RASHAD: Money, money, credit stability ahh experience

11 you know we, I know Rick and I have been very, very up

12 front with you from day one.

13 LEE: These guys are not just a couple of guys you pick up

14 to do the

15 deal.

16 FISHER: No, you, they told you know were just telling

17 me again the same things they told me.

18 LEE: He has 800 credit scores, these guys are I mean...

19 FISHER: These guys just...

20 LEE: That their company are able to provide what

21 ever if you tell tell 'em what they need and help them

22 for, give them the, the format Bill.

23 RASHAD:...STUTTERING... the whole....

24 LEE: You're trying to get out of the deal. And

25 that's OK. If you're gonna get out of the deal, get

1 out of it.

2 FISHER: No, this....

3 LEE: And that's OK.

4 FISHER: As you pointed out Commissioner this public
5 deed restrictions I will use HUB businesses. This is
6 about these guys. You've been very specific about
7 these guys.

8 LEE: UI I'm talking about HUBS in general.
9 Whether it was them...

10 FISHER: Right.

11 LEE:...or someone else. I will, I will back you
12 the same as...

13 FISHER: Well, hold me accountable for that because
14 again I've been working with these guys for a long
15 time, and what you're...

16 LEE: Well, obviously you're not...

17 FISHER:...you're, you're very passionate about what
18 they've done. I, why...

19 LEE: Because you make, you, you the statement that
20 you've made to me is, is Commissioner you are
21 recommending to me guys that are incapable of doing
22 the work that you are asking me to grant them a
23 contract to. Which I suggest is beyond your purview.

24 FISHER: No, it's, it is...

25 LEE: It is the wrong thing for you to do...

1 FISHER: I'm, I'm a decision maker here...

2 LEE:...to suggest I'm recommending these guys to

3 do a job they cannot do. That is wrong.

4 RASHAD: And I stated that to you in your office as

5 well. It's, it's like you, and I asked you when we

6 met I said I leaned in the chair and I said Bill let's

7 be honest. What's in your mind? Because from what I

8 was getting it started to change and I was, I was

9 straight with you from day one. I said no we have not

10 built out a very large capacity in terms of, of

11 building capacity, but I said this is what we've done.

12 This is our work and this is our experience.

13 LEE: And, and...

14 FISHER: What'd I tell you?

15 Two talking at once

16 RASHAD: And we've been very cordial in trying to OK,

17 the last meeting that we held. What did we say OK?

18 If you're not comfortable, comfortable with us as the

19 primary, then I said then allow us to do something

20 whether if it's on the third tier, allow us to do

21 something. You tell us. Whatever makes you feel

22 comfortable. Your attitude toward us was just

23 inexperience I don't know and that's the whole, that's

24 been the whole mind set. And that's been the whole

25 feeling that I've been having with this thing from,

1 for at least for the past 4 weeks now. We didn't
2 start out this way, but somehow right before seemed
3 like you got right here when the plans came down all
4 of a sudden it changed. And that's why when I left
5 the office the way I did two weeks ago, that was my
6 feeling on it because we had been around this thing,
7 you know, around and around and around.

8 LEE: You know, but the fact of the matter is this.
9 Is Bill your deal....

10 FISHER: Cleared his throat

11 LEE:...is a tax credit deal.

12 FISHER: Pecan Grove.

13 LEE: Yes.

14 FISHER: Yes. It's a tax exempt bond now it's a tax
15 credit.

16 LEE: It is a tax credit deal.

17 FISHER: Right.

18 LEE: Anybody can do a tax credit deal. It, it is
19 a lottery system. Get out there and make it happen.
20 They could be the next guys looking to you to work.
21 They could very well do the deal as well. I've seen
22 their work, I've sold their work, I know people that
23 live in their work. If you're willing to take the
24 time out to find out what they're doing, then fine.
25 If you don't, Bill, don't waste my time. I'm a

1 Commissioner I got not your deal, but I got a thousand
2 deals on my table. I'm not trying to convince you to
3 use Ra-Mill and anybody else. I know they're good
4 ...STUTTERING... a contractor. They can do your job. If
5 you wanta hire them, fine. If you don't, your deal
6 will still move forward. It, it is not a contingent
7 upon my decision. But what pisses me off is that
8 you're trying to make a mole hill out of a mountain.
9 That's what pisses me off. I don't have time for
10 that. I will not waste my time with that. In any
11 way...

12 FISHER: Well, I'm, I'm, I'm sorry your upset. Can I
13 tell you what they've gotten from me.

14 LEE: Nothing obviously because you have not given
15 'em anything that allows them to provide the
16 information that they've done. They've done the type
17 of work you need done.

18 FISHER: I...

19 LEE: What you should have did...

20 FISHER: OK.

21 LEE:...is, is fax them some information, say this
22 is the, like I have some scenario today. Only because
23 certain things were not in a certain format did they
24 not approve or they had a problem. Once the format
25 was done, I mean you talking about down town pay outs,

1 it was crazy. They sent the format, everything they
2 wanted was there three weeks ago, but they're used to
3 a certain format so because it was not in a certain
4 format they said it didn't work. Got the format, what
5 they had three weeks ago was exact same thing,
6 different format, same thing you should have done.
7 Guys you, you've done this work. I still have
8 questions whether you are capable of doing it
9 typically this is how people report to me or
10 demonstrate to me how they do the work. Here's an
11 example if you can take this as a format show me what
12 it is that you've done. I know this is a new
13 environment for you all do that. But don't tell me,
14 demonstrate to me and never show me how to demonstrate
15 it.

16 FISHER: Well, again, I had a, I met with these guys
17 about it, I had a specific checklist there of things
18 that we talked about. They got a woman on the phone
19 ahem, I mentioned her name Toni, Toni Fisher I don't
20 know if you were there for that, you were there for
21 that conference call?

22 LEE: UI

23 FISHER: Someone they intended to use as...

24 LEE: I don't know who she is.

25 FISHER:...a project manager who they were saying had

1 experience and she had just been a ahem construction
2 management person. She'd never really done any of the
3 work.
4 LEE: Well you haven't either.
5 FISHER: I gave Rick, actually, again you say that I
6 have...
7 LEE: Well my thing is that you, you, you....
8 FISHER: Actually I do.
9 LEE: Well, but what you're saying in a very
10 demeaning way...
11 FISHER: No, I'm not. I...
12 LEE: You are demeaning them. You're saying that
13 they don't have the value that it needs to do your
14 deal. Of which you did the same thing.
15 FISHER: Capacity building is taking someone who knows
16 what they're doing and allowing them to do it on a
17 larger scale.
18 LEE: Are you, are you gonna help them gain
19 capacity because they have not done all of, all of ahh
20 concrete is that true? That you guys have not
21 specifically done framing is that true?
22 UM: No, that's not true UI...
23 LEE: UI that's not what you, you don't just
24 provide framing as a...
25 FISHER: They hire a framer.

1 LEE: You bring in a framer...

2 FISHER: They hire a concrete guy.

3 LEE: And you've decided that you gonna focus in on
4 at least one thing to do?

5 MALE VOICE: UI

6 LEE: Am I, am I wrong?...

7 UM: Well, yeah. Well, nah you're right in that.

8 LEE: You've agreed to that and, and at that you're
9 gonna say I'm gonna focus in on that. Do you not have
10 crews to provide the services that Mr. Fisher asks.

11 UM: Yes we do have crews. Yes we do have crews.

12 LEE: Do you not have sufficient crews?

13 UM: A sufficient?

14 LEE: With experience, over 20 years experience.
15 UI that you've done business with them before?

16 UM: UI

17 LEE: How long?

18 FISHER: Well again these are people that you're hiring
19 to do the work.

20 LEE: You hire too. You're hiring them to do it.

21 FISHER: But see this is, well they're, they're just
22 duplicating what I do.

23 LEE: Do you want them out there pouring concrete?
24 Is that, you want them out there pouring concrete?

25 FISHER: I, I would like them to be out on the job

1 site...

2 LEE: I bet you the guy that you hire is not out
3 there pouring concrete. I wanta check it. I bet you
4 Printice is not out there pouring concrete.

5 FISHER: No, no...

6 LEE: I bet you his third, fourth tier six person
7 is not out there. It's a Mexican from Mexico that
8 probably don't have his...

9 FISHER: But see I, I have people out there. I have
10 personnel in a trailer, I have a construction V.P. ...

11 LEE: They out there pouring concrete Bill.

12 FISHER: They're out, they're out there monitor...

13 LEE: Watching the Mexican pour concrete. Mexicans
14 pour concrete.

15 FISHER: No, Mexicans finish concrete.

16 LEE: Whatever they do, they, you are not out there
17 nor your first, second, third, fourth, six tier are
18 out there doing it.

19 FISHER: No, no, my, my people that work directly for me
20 are in this trailer making sure that the materials
21 that go on site and the work that goes in place...

22 LEE: Bill, I'm through with this. Thank you. I
23 don't wanta talk about this no more. Hire who you
24 want to. Thank you. I'm through.

25 FISHER: Commissioner, can we just come back to...

1 LEE: No, I don't want a visit this because you
2 have, you have a final goal that you want to achieve and
3 I'm not going to waste any time, I'm going down to
4 hang out with my friends.

5 FISHER: Well, just can we just, can we finish one item
6 here? Where I was with these gentlemen here before
7 all of this....

8 LEE: If they don't work, they don't get paid. I
9 told you that. That is not what I promote.

10 FISHER: Well you understand....

11 LEE: I talk to my Councilman, we don't promote that.

12 FISHER: That is different again. They, they have sent
13 me proposals. Right?

14 LEE: If they did, they're wrong.

15 FISHER: They gave me Plan A and Plan B. We agreed, I
16 agreed to do Plan B. These gentlemen assured me that
17 that was perfectly acceptable.

18 LEE: What's Plan B? What is Plan B.

19 RASHAD: Time out, time out, time out.

20 FISHER: That was perfectly acceptable.

21 RASHAD: Let me, let, let me take the floor. Because
22 what you're not gonna do Bill is lie on this gentleman
23 here or myself. I was adamant and I told you from,
24 from that day we was in office. We're not gonna use a
25 prostitute type UI have to say that type of word. I

1 told you from day one we need the experience, we need
2 the work, we want to do the work. You proposed
3 another alternative plan. When you walked in you said
4 Plan B. I....
5 LEE: What was Plan B?
6 RASHAD: I said....
7 LEE: What was Plan B?
8 RASHAD: My, my question...
9 LEE: UI
10 FISHER: I said if, I said if you guys, do...
11 LEE: That's what you told me?
12 RASHAD: My question was, my, my statement to him was
13 exactly what is Plan B? So he, well I figured....
14 LEE: What was Plan B?
15 RASHAD:...Plan B then...
16 LEE:WHAT WAS PLAN B? Clapped his hands
17 RASHAD: Let me tell you.
18 LEE: Give you some money and let ya'll walk.
19 Clapped his hands That is unacceptable. I don't
20 approve of that.
21 FISHER: No, again, not my Plan B. The way I left it
22 with these gentlemen is, do you have a Plan B?
23 Because when they left my office it was you're going
24 to get me resumes on your stuff...
25 LEE: If they don't work, they don't get paid.

1 FISHER:...resumes on the personnel...

2 LEE;That's the bottom line.

3 FISHER: Show me you're capable of doing it. But have

4 you considered a Plan B and they sent me Plan A and

5 Plan B options.

6 RASHAD: No, no if you, ...STUTTERING... if we come into

7 your office man we've been dealing with you for like

8 you said, 6 weeks. And then what we proposed to you

9 and you shoot it down, then you need to have a Plan B

10 or 'cause if you don't have a Plan B then you're

11 playing with me.

12 FISHER: Well see, no, no, that....

13 RASHAD: I wanta UI let me speak, let me speak, let me

14 speak....

15 FISHER:...this is this burden for me to use you guys

16 instead of you all showing me....

17 RASHAD:...let me speak, let me speak, let me speak.

18 FISHER:...you have the ability to do the work.

19 RASHAD: Plan B, ...STUTTERING... you came up well you

20 didn't come up with Plan B. I was hoping that you had

21 had...

22 LEE: You have not proven that you have the ability

23 to do what you do.

24 FISHER: Excuse me.

25 LEE: I said you have not proven that you have the

1 ability to do what you do.

2 FISHER: I'm not sure about that.

3 LEE: UI...

4 FISHER: I have...

5 LEE:...the deal that you've been approved to do

6 you have not proven that you have the ability to do

7 it.

8 FISHER: I don't understand that. I have thousands of

9 units on the ground. And I can...

10 LEE: You don't.

11 FISHER: Yes, I do. I have thous....

12 LEE: You personally don't.

13 FISHER: No, I personally have....

14 LEE: Bill Fisher does NOT have a thousand units on

15 the ground. Bill Fisher does NOT have it. His

16 investors does.

17 FISHER: Well, all they provide is money. My job is...

18 LEE: That is how you get it done.

19 FISHER: My job is to provide the service; I develop the

20 sites, construct them and lease them and manage 'em

21 and that's what I've done for 25 years.

22 LEE: Bill, technically, I, I don't wanta go into

23 facts regarding this whole deal. Do not talk about

24 inacredibility it, I don't even know if that's a

25 correct word, but the credibility of doing a deal, I,

1 I'm just through with this mess 'cause I'm really
2 'bout to just go really just really just off on a
3 whole nother round.
4 FISHER: Let's just everybody....
5 LEE: And my kids are you know....
6 FISHER: Take a deep breath, we're try, we're supposedly
7 here trying to work this out.
8 LEE: Well it pisses me off.
9 FISHER: Well I'm sorry it's not where you want it to be
10 that's why we're having this meeting. These gentlemen
11 told me...
12 LEE: I'm gonna step away...
13 FISHER:...that you were happy with Plan A or Plan B...
14 LEE: No, woe, no, do not attach me to those
15 things.
16 RASHAD: Woe, woe, woe.
17 LEE: Well see this is a communication issue with
18 you guys.
19 LEE:...STUTTERING... I'm dirt.
20 RASHAD: Woe.
21 LEE: I do dirt.
22 RASHAD: UI
23 FISHER: I didn't hear that. I didn't understand that.
24 LEE: I determine the value, the best use for dirt.
25 Are we not clear with that?

1 RASHAD: Who...

2 FISHER: I, I understand what you're telling me. I'm
3 just telling you what they told me.

4 RASHAD: Who told you what?

5 LEE: I've had several conversations with you that
6 my decisions are solely based upon land use. Clearly.
7 We do promote using what you've agreed to as
8 developer, volunteer, public deed restrictions and use
9 HUBS. We recommend these guys of which RA-MIL is a
10 company that we've recommended and we want you to
11 consider them. If they don't work for you, they don't
12 work for you. But we're not forcing anyone down your
13 throat. Your deal is not in, in limbo regarding these
14 guys in any way form or fashion, but what I don't want
15 you to do is, is discredit them for doing a job
16 they're capable of doing of which I think you're
17 doing.

18 FISHER: Commissioner.

19 LEE: I'm gonna....

20 FISHER: Commissioner you're vouching for them, but...

21 LEE: You're doing the same thing. I think you're
22 taking 'em. Personally. I think you're trying to
23 UI....

24

25 RASHAD: So that's what we got. I mean...

1 FISHER: Just so it's said, you know, the Commissioner's
2 telling me whether I use you guys or not that my
3 zoning case was going to pass. When we met last time
4 I told you I was prepared to sign option A or B
5 although I was going to sign B unless ahem, you all
6 could show me that you had done work and had the
7 capabilities and you know I understand the
8 Commissioner's your friend and everything else, but
9 you guys know until tonight I hadn't seen one single sheet
10 of
11 paper. Ahem, I've sent you e-mails about resumes and
12 you were gonna get me Toni's stuff and you had her on
13 the phone call, the reality is I have A and B right
14 here. I didn't wanta embarrass you by bringing A and
15 B out.

16 RASHAD: You can't embarrass us...

17 FISHER: Well, and you have A here which is concrete and
18 dry wall and a fee, and a fee. And we have a fee only
19 agreement. Now he's not here. You all told me that
20 he was happy with either one of these.

21 LEE: OK listen.

22 FISHER: And he's telling me that he's clearly not happy
23 with B.

24 LEE: Listen guys, I'm through with this. Ahem and
25 I want this to be done. I, I, I want to state this

1 for the record Bill 'cause I think you're that you're
2 trying to entrap me, I think you're taping me. I
3 think that you have not asked to tape me which is
4 entrapment. I think you've done that several times,
5 several meetings and I want that to be on your record.
6 If there's a record that's being recorded. I think
7 that you're trying to cross me up which irritates me
8 to the fullest because I think that, that I've tried
9 to be as straight forward with you as possible so let
10 me state this. The deal that you have before me are
11 deals that I, that I made a decision on based on land
12 use solely. I considered the land use, I like the
13 development that you're proposing, I think it will
14 work. That's why I, I, I want that, that's why I
15 voted in that favor. I recommended to my Councilman
16 it's a good deal because I believe Bill is a good
17 developer, this is a good deal for our community. It
18 is a non-tax credit deal, it's a great deal let's get
19 it done. We've approved one tax credit deal Pecan
20 Grove. Actually had several but he made some other
21 agreements with some other investors that he was in,
22 they got those deals, but Bill was at the front of
23 them so Leon got the deal that he should have gotten,
24 but he didn't get because clapped hands of the
25 relationship that they had so he got one, Leon got the

1 other. I want that to be on the record as well but my
2 decision is solely based on that and whether RA-MILL
3 gets a contract or not, does not determine or defer my
4 decision regarding Bill as a fantastic developer and I
5 want his development in my community. That's why I
6 moved in favor of his development. Clapped hands
7 End of the argument period. I'm through with this
8 clapped hands you can choose whoever you wanta deal
9 with. I don't care if they work with you or not. I'm
10 through.
11 FISHER: You know you said something to me when we came
12 out of the ahh restaurant the other day about my black
13 bag. And I thought you were kidding.
14 LEE: No, I thought, I think you're taping me Bill.
15 FISHER: Take a look.
16 LEE: I don't wanta do that. I just, I don't know.
17 I don't wanta, I don't wanta do that.
18 FISHER: What would lead you to believe that I've been,
19 I thought you were kidding when you said ahh...
20 LEE: I do 'cause I think that your line of
21 questioning is, is very incriminating, it, it's
22 incriminating. You keep going back over the deals and
23 the past you keep going over the deal. And I'm like
24 Bill, I, I'm sorry the way things turned out.
25 FISHER: Cleared his throat

1 LEE: I made my decisions on land use. I want you
2 to have a better relationship with me. I want you to
3 move forward, I think you're a great developer. I
4 want, I want, I don't want to, to replicate a the
5 past. You keep pushing me back there. You keep
6 pushing me back over to that, over to that deal.

7 FISHER: No because you're asking me why I'm concerned
8 about knowing that my cases are going to pass because
9 I've already been burned. You said that today. I
10 know you've been hurt.

11 LEE: You have. I don't, I don't think you've been
12 hurt. I think, personally as an investor putting all
13 them whatever the outlay of cash that personally you
14 felt like you were denied a certain right. And I told
15 you that my decision was based on land use. What I
16 thought was the best use of land period. That was it.
17 It wasn't based on you, the developer, the company or
18 whatever the case might be and I think that you
19 personally carry some issues regarding that. And so
20 with that in mind you say Commissioner, you know, I
21 wanta make sure that if there is some thing that you
22 want done in the deal that it is done, and I don't
23 wanta, I, I wanta make sure that we're clear about
24 that. And I've tried to be very clear with you
25 regarding that. If I have not been, I can't be any

1 clearer. I'm not gonna be any clearer. I cannot be
2 any clearer. If, if you don't wanta use the minority
3 contractors that we've recommended, then use who you
4 wanta use.

5 FISHER: Who else have you recommended besides RA-MILL?

6 LEE: I'm finished.

7 FISHER: Well, I'm just saying, again,...

8 Phone ringing

9 FISHER:...this is not...

10 LEE: Well, this, well you know I've haven't.

11 Phone ringing

12 LEE: I have not recommended anybody...

13 FISHER: This is my, this is my son here real quick,
14 he's home sick. Yeah, James what's up?

15 JAMES: I'm sorry to bother you dad ahh I just ahh left
16 my other phone so I just wanted to see how late...

17 LEE: Check his bag.

18 FISHER: I'll, I'll be finished up here in about 20

19 LEE: Check it.

20 FISHER: minutes so I'll, I'll be home shortly.

21 JAMES: I had a phone problem, so ahh...

22 FISHER: I understand.

23 JAMES: Just call him?

24 FISHER: I will.

25 JAMES: OK.

1 FISHER: Bye' sweetie.
2 JAMES: Are you alright?
3 FISHER: I'm alright.
4 JAMES: OK.
5 FISHER: Bye'.
6 JAMES: Bye'.
7 LEE: Bill, look at ..., don't be...
8 FISHER: Take a look, take a look.
9 LEE: Let me look in it.
10 FISHER: Look through it. Whatever you need. PAUSE
11 You know I...
12 LEE: I, I just I really do. I want your
13 development. I think you're a fantastic development,
14 developer. I'm so sorry that the deals turn out way
15 that they did. And I'm not against you. I'm not
16 clapped hands I really want your development.
17 FISHER: But you, but you understand why I have to get a
18 development across the finish line for me to have any
19 confidence in what I'm being told. You...
20 LEE: Absolutely.
21 FISHER:...spoke in my favor at the community meetings,
22 you spoke in my favor at Planning and Zoning,
23 ...STUTTERING... you know passed Planing and Zoning. I
24 worked closely with these guys all along the way, I've
25 worked with Ron Ferguson. I signed, I signed

1 agreements with those guys.

2 LEE: This is true.

3 FISHER: And then I went and you called me down...

4 LEE: UI

5 FISHER:....to Taco Diner frankly I doubt it was you

6 that initiated it basically to tell me my, my dog

7 wasn't gonna hunt. Said I was in trouble and of

8 course I ran around and did all that single family

9 nonsense when the decision had already been made, and

10 I, I don't, I'm assuming you did not make that

11 decision. You decision you made on land use for me

12 you voted me across 12 0. Are you saying you changed

13 your mind?

14 LEE: UI

15 FISHER: But again that's water under the bridge only to

16 the extent of you needing to understand why I have to

17 have some confidence in my case's passing here before

18 I throw a whole lot of money at them. We're signing

19 agreements with people that are worth, you know, the

20 concrete work I've already told these guys. It's a 3

21 and a half million dollar contract. Their A and B

22 proposal is work and a fee and fee only. Now, you

23 know? I brought them here tonight, hopefully, so we

24 could resolve what we were going...

25 RASHAD: Let me ask, let me ask you just one question

1 since you're proposing it like that.

2 FISHER: But, but my point is...

3 RASHAD: When you walked, when you walked...

4 FISHER:...how can I sign, they're telling me you're

5 fine with A or B it's no big deal. My case is gonna

6 pass...

7 RASHAD: Hold on, let me, let me talk...

8 FISHER: And then I call you and say look....let me

9 finish. I told him that's not what I discussed. The

10 Commissioner wants you to do work, you're supposed to

11 be ahh experienced contractors. You're supposed to be

12 able to do that. Now Rick how long have you had plans

13 and specifications on this job?

14 ROBERTSON: Plans on this job? Picked 'em up from you?

15 FISHER: Two weeks ago? Three weeks ago?

16 ROBERTSON: Yeah, two weeks.

17 FISHER: Have you done any takeoffs, have you done any

18 bids on any of this work?

19 ROBERTSON: Yeah.

20 FISHER: You asked me how much this...

21 ROBERTSON: I yeah, I mean you, you when we got the

22 plans you said we're not in a rush. You told me that

23 you'll let me know. We, we've got, what we got bids

24 on?

25 RASHAD: We have bid on ahh...

1 ROBERTSON: Well, we have people working to get bids and
2 then we came in and met with you...
3 FISHER: Well, see, you, you're supposed to be doing the
4 bid. I mean this is what subcontractors do. They do
5 takeoff...
6 ROBERTSON: No, no, no you UI our company man.
7 FISHER: OK.
8 ROBERTSON: Alright I mean, we, people...
9 FISHER: Was that Tony, is that who you're...
10 ROBERTSON: Yeah, we had her working on the bid, and
11 then at the same time.
12 FISHER:...well that's fine and then I asked her we had
13 a conference call with Toni. Send me Toni's resume.
14 This is how I left it on the 8th of January. I know I
15 said look guys if this isn't working out and you're
16 really not able to do the work 'cause this is
17 enormous. Have you considered a Plan B? And they
18 came back with their proposal for Plan B. Again,
19 Jibreel was different than Rick 'cause Jibreel said
20 whatever happens, let me at least sweep the concrete.
21 Let me do something out on the job.
22 RASHAD: And I did...
23 FISHER: Let me do the landscaping and when you've been,
24 you know, I mean you certainly been straight. You
25 know that, that's not necessarily been Rick's

1 position. So I've met with you, you've made it clear
2 that you want these guys to get some, some
3 construction work.

4 RASHAD: We want the experience.

5 FISHER: You know so....

6 RASHAD: I don't personally, Bill...

7 FISHER: What?

8 LEE: What are you comfortable with? What, what'd
9 you think that their skill level can offer to, to you?

10 FISHER: I don't know, Commissioner. That's what I'm
11 telling you. I do not know. I have gotten something
12 in writing from them for the first time which I will
13 look over and consider. I, I mean that's all I can
14 tell you. The way I left it with them at the meeting
15 I had with ahh I believe Jibreel by himself which is
16 what jobs have you done? Give me some names of some
17 owners. Give me some addresses. Show, you know, show
18 me you've actually done the work. And our discussions
19 have been frank. Frankly they haven't really done any
20 of the work, they have been a general contractor or
21 developer where they have hired a subcontractor to do
22 these...

23 LEE: They asked you GC you told me no be a sub.

24 FISHER: Well, you have to, they can't be a GC because
25 that requires bonding.

1 RASHAD: OK...

2 FISHER: Capacity they don't have.

3 LEE: You are the GC. You provide the bonding.

4 FISHER: Every, every subcontractor with a contract at

5 200 and...

6 LEE: Bill, that's bull crap.

7 FISHER: No, it's...

8 LEE: That's a choice.

9 FISHER:...not Commissioner it's not.

10 LEE: Bill, that is a choice. You get as a GC, you

11 can provide bonding for everybody on your dirt. You

12 can also request...

13 FISHER: I'm not even required to do a bond.

14 LEE: You can, you can also ask that the personal

15 contractors to do bonding as well. That's a choice.

16 FISHER: No, actually Commissioner it's not. I don't

17 even have to provide bonding. My guarantee is enough.

18 LEE: No, you as a...

19 FISHER: Within the scope of that is because every...

20 LEE:...you have to provide bonding.

21 FISHER: No, I don't.

22 LEE: Yes you do.

23 FISHER: I don't.

24 LEE: Under, under what requirement?

25 FISHER: I don't. My investor does not, they require

1 personal guarantees...

2 LEE: The state does.

3 FISHER: No they don't. No they don't. You can look it
4 up, that's not the case you could talk to other
5 developers, Southwest Housing provides, has never
6 provided a bond for any job ever. What is the rules
7 of the road?

8 LEE: Who provides the bonding?

9 FISHER: The...

10 RASHAD: UI.

11 FISHER: If you'll let me walk through, I'll tell you
12 how it works.

13 LEE: Which, are you not the prime?

14 FISHER: I am the general contractor and I'm not
15 required to bond because I provide a personal
16 guarantee to on the completion of the work.

17 LEE: So you hire a prime?

18 FISHER: But, but let me finish, no let me finish. Then
19 under what circumstance is that allowed? If every
20 subcontractor with a contract of \$250,000.00 and above
21 has bonding.

22 LEE: Then you don't need to have coverage.

23 FISHER: That's what I, right. So the issue of the
24 prime sub, the Printice or whatever in the loop is to
25 take the requirement off of them for bonding. They

1 put a bond over, they are a sub. They're my sub, they
2 provide a blanket bond so as we plug subcontractors in
3 for framing, they're not required to have a bond
4 'cause there's one bond from the, from a prime sub.
5 LEE: How much, what if, what if they were able to
6 provide bonding?
7 FISHER: Well, we've had this discussion.
8 LEE: No.
9 FISHER: They brought me T&L. T&L's bidding the job.
10 This is the disconnect from the last time.
11 LEE: Who is T&L?
12 UM: That's Ron.
13 FISHER: Ron Ferguson and his guys that was supposed to
14 be working with these guys. You guys brought me Ron.
15 LEE: So is Ron able to provide the bonding?
16 FISHER: He purports to provide the bonding and they
17 have provided information, they've bid the job and
18 they've had plans.
19 LEE: UI could, could his bonding not cover them?
20 FISHER: That's my whole point.
21 ROBERTSON: That's the way it was.
22 FISHER: It does cover them. Now I've got to go to a
23 T&L or A Carlton or an ICI whatever who is covering all
24 of theirs all of these subs which I approve, right?
25 They cannot pick a sub without me. So no one else has

1 to have bonds.

2 LEE: Gotcha'.

3 FISHER: Alright so what do I do? They have to have

4 capacity, they have to show they can do the work.

5 Because they are the real sub doing the real work.

6 They have got to go, I've got to take 'em to a T&L or

7 Carlton or ICI and say. Here's some guys with

8 capabilities to do concrete work.

9 LEE: So...

10 FISHER: They're gonna be vetted by them and by us and,

11 and they have got to be able to show that they can...

12 LEE: I got you, I got you and I appreciate that.

13 FISHER: And they've eliminated the bonding requirement

14 for them. It's not a hurdle we've eliminated it.

15 LEE: Will you be willing to help them develop

16 whatever documentation they need to prove to you, and

17 I think you got at least a preliminary.

18 FISHER: Well, see it's what I told you, I cannot, all I

19 can tell you is what would go in it and I frankly I

20 have told them that. It's a list of your jobs, you

21 mentioned it already. All of the addresses of your

22 jobs. Who did they work for?

23 LEE: Do you have an example of, of what the, what

24 the format should look like?

25 FISHER: I could probably come up with, I can give you

1 an example of one someone else has provided.

2 LEE: Can you, can you give that to, to Mr. Rashad?

3 FISHER: Whoever you want?

4 LEE: Who, who wants it?

5 UM: I do.

6 FISHER: Yeah. So we're, we're not, we're not creating

7 hurdles Commissioner. We're lowering barriers.

8 LEE: You are.

9 FISHER: Otherwise every sub, just wouldn't be a

10 subcontract....

11 LEE: Can you give that to him tomorrow morning and

12 let him get a format that will be appropriate for

13 Carlton or...

14 ROBERTSON: Who are you using, who is you, who is your

15 primary?

16 FISHER: We haven't, I told you we haven't picked that

17 yet.

18 LEE: Are you gonna use Ron. Are you more likely

19 going to...

20 FISHER: I don't know. Ron's certainly...

21 LEE: You really wanta use clapped hands...

22 FISHER:...STUTTERING... I don't know. I frankly...

23 LEE: You wanta use...

24 FISHER: Carlton's, Carlton's I just without violating,

25 first of all we haven't picked anybody. There are

1 multi people bidding.

2 LEE: He is the top...

3 FISHER: Right now Carlton is way too high. And T&L

4 is...

5 LEE: UI...

6 FISHER: T&L is a, T&L is a better bid as I've told you

7 before. ICI is almost always the low bidder and

8 they're a local Dallas company here and they're

9 bidding. And there, there, there's a bid still coming

10 from White and Conley and...

11 LEE: Let me tell you this that...

12 FISHER: But regardless of who that person is

13 Commissioner,...

14 LEE: UI...

15 FISHER: I still approve every subcontractor that works

16 for us.

17 LEE: If ICI, or, or Ron's organization they brought you

18 in then as a Commissioner I have a problem with that.

19 FISHER: One more time.

20 LEE: I said as a Commissioner I have a problem

21 with that.

22 FISHER: If, if we use T&L and they've left these guys

23 out?

24 LEE: Yeah.

25 FISHER: Well...

1 LEE: If they had the capacity to do the job and,
2 and he leaves them out in order to exclude them and
3 make more money, that is (clapped hands) not fair.
4 FISHER: See I don't know that. Only they, they I only
5 know that from them telling me.
6 RASHAD: Well, it's the truth.
7 Phone ringing
8 FISHER: UI I don't, I don't doubt it. I don't doubt
9 it. This is my attorney in California hold on.
10 Gregg, hey can I call you back? I'm in a meeting it
11 should be about 15 minutes or so.
12 LEE: Ten.
13 FISHER: Twenty.
14 LEE: Alright.
15 FISHER: That's 10 minutes bye'.
16 LEE: Five.
17 MALE VOICE: Four.
18 ROBERTSON: No, I'm not saying that he left us out. I'm
19 not saying that. I'm just saying...
20 FISHER: Well, no you said he left you out. I mean
21 there's not question about it...
22 MALE VOICE: No, no.
23 FISHER: You guys, when you first met with me, we couldn't
24 get any paperwork out of Ron, you did paperwork with
25 Ron. We couldn't get any followup from Ron, we just gave

1 up.

2 ROBERTSON: Nah, nah, nah. Where'd you get that from?

3 FISHER: From you guys.

4 ROBERTSON: OK.

5 RASHAD: He did. That's true.

6 ROBERTSON: Oh, OK.

7 FISHER: That's right.

8 LEE: That's true.

9 FISHER: Right and frankly I think that hurt me.

10 LEE: Bill clapped hands.

11 FISHER: I didn't say, I said I think that hurt me.

12 LEE: Bill, I'm going to ask... if you can give

13 them a format of which, read this over, this is not

14 substantial, fax it to Jibreel, let them substantiate

15 that, give you some names and numbers and if, and if

16 that substantiates your, you know, you will

17 substantiate them to give them the contract, do it.

18 If not, I'm through with it.

19 FISHER: But again whether I if they're unable to do

20 that and I do not use them,....

21 LEE: I'm through with it.

22 FISHER: I, it's not going to affect my zoning case?

23 LEE: I'm through with it.

24 RASHAD: He's been clear about that.

25 FISHER: Alright.

1 PAUSE

2 FISHER: You want me to leave, I, you know, I've got
3 copies you want me to again I....

4 LEE: Where's my phone?

5 FISHER: I've got mine.

6 LEE: Where's my phone? UI my wife was calling me.

7 RASHAD: Call the number...you had I tried calling you
8 from downstairs.

9 LEE: I must have left it downstairs in my car, I
10 was having a meeting UI...

11 UM: What you doing? Working out?

12 FISHER: See you know these guys. So that's why you're
13 so strong about they've done the work, they can do the
14 work.

15 LEE: I, I...

16 FISHER:...STUTTERING... I work with people from Missouri.
17 It's a show me business.

18 LEE: And I just, I just hate...

19 RASHAD: But, but, but...

20 LEE: Hold on. I just hate African American men
21 have to go through so much bullshit to get a job.

22 FISHER: It's identical to everyone else Commissioner.

23 LEE: No it's not.

24 FISHER: It is you're wrong you're absolutely wrong.

25 LEE: You're UI.

1 FISHER: You've asked, you are wrong.

2 LEE: I, I gonna started in this business.

3 FISHER: Call Ron, ask Ron what he...

4 LEE: Ron would have never did it if, if I'm not

5 going there.

6 FISHER: Well, no, I'm just saying that, that surely the

7 disparate treatment is not I just whether you

8 believe it or not, it is just a standard, they'll

9 learn that. Five years from now you're gonna come

10 back and say Bill I'm sorry. Everything you told 'em

11 is just standard stuff.

12 LEE: But they...

13 FISHER: Whether you're white, black or Latino, has got

14 to be provided. And it isn't that difficult. Just

15 like you know Commissioner, you asked me for my

16 resume, my just my, I know where I went to, I'm the

17 only one that knows where I went to school.

18 LEE: But, but....

19 FISHER: Where I worked.

20 LEE: Bill, just, just say man listen. This is

21 what I need. You know? This is what I need. Here's

22 an example of what I need. Just, just give me I, this

23 is a highly audited job. And I need you all's

24 information this is what it needs to look like. At

25 least provide 'em that. I know that you all are, are

1 not the traditional Austin business or whatever UI is.
2 But I believe you've done the work. I know you've
3 gone out there and done it. Just demonstrate it to me
4 in this format. Don't say demonstrate to me and just
5 let them assume whatever the format might be and they
6 just kinda throwing stuff out at you say that ain't
7 right. That's not right. That's not right.
8 FISHER: No....
9 LEE: Then say you, you know, I've waiting for two
10 weeks and you all obviously have not demonstrated to
11 me that you know what you're doing. Therefore you
12 have no ability, you have no capacity that I'm giving
13 you a contract because just because. That's not the
14 case. As opposed to saying, hey... Mr. Rashad, Mr.
15 ahh...
16 FISHER: Robertson.
17 LEE: Robertson, here's a format on which I need
18 you to demonstrate to me on the work that you've done.
19 I'll give you a week to get that back to me. And if
20 they don't do that then you, you say Commissioner I've
21 given them a format, I showed them what it is they
22 need to bring to me. They have not done that. I'll
23 tell them to kiss my ass. Don't even call me anymore.
24 I would never ever recommend you all to do a job again
25 in, in Dallas again. Ever again. Because this man

1 has stretched his UI to give you the format on how to
2 do it. And you too stupid to do that?

3 FISHER: Well, I'm not imply, I hope they know I'm not
4 implying they're stupid. It's an experience issue.

5 RASHAD: No, he's not implying that either.

6 FISHER: Yeah, but I've never said that, I that's not...

7 RASHAD: But I made over 2 million dollars UI, but let
8 me say this here. To you Bill in all fairness as
9 President of RA-MILL, it's really at the end of the
10 day it's about an opportunity. Those same guys that you
11 have not dealt with whether it was Ron or Clark or
12 whoever had to start somewhere. I understand this is
13 your opportun, your big opportunity for yourself?

14 FISHER: Yeah.

15 RASHAD: To represent to your investors what you can do?
16 And that's where, and that's where UI that's the
17 reason why I was saying to you OK let us take a step
18 back, let us take a step back.

19 FISHER: You know that...

20 RASHAD: That's why I made the comment, but hell at
21 least let us sweep the, the porch. You know that's
22 why I made the comment for this big opportunity.
23 That's and I've been clear about...And that's the
24 biggest problem that I really have more than anything.

25 FISHER: Well, I understand, but...

1 RASHAD: And I told you at the office I understood....
2 FISHER: Well and, and I'm not so sure that we're not on
3 the same page with which is you need to walk before
4 you can run. Frankly I think the Commissioner feels
5 strongly you guys can walk and it's time to run. And
6 I'm just saying look show me you've walked ...LAUGHING...
7 otherwise let's start with walking and go on. With
8 Pecan, I have Pecan as one project...
9 UM: I can walk.
10 UM: You know, you know...
11 FISHER: I have nine projects. I have two finishing
12 constructions...
13 RASHAD: I said....
14 FISHER: I have two starting...
15 MALE VOICE: UI within \$500,000.00 UI...
16 RASHAD: I've said it to you before Bill. I've said...
17 MALE VOICE: UI
18 FISHER: Pardon?
19 LEE: Let's talk about offering 'em \$500,000.00 a
20 piece on their credit because of the work they've
21 done...
22 FISHER: Well that's....
23 LEE: UI that ain't even enough, they need to have,
24 I mean these guys have 800 credit scores. Better than
25 yours.

1 FISHER: That's UI...better than mine.

2 LEE: Better than mine.

3 FISHER: Well, I guess UI....

4 LEE: UI

5 FISHER:... definitely better than mine Commissioner so.

6 LEE: And you mean to tell me only because they're

7 UI you're gonna give 'em \$500,000.00. Anybody else

8 you'd a given 'em 2 million dollars. You know? These

9 guys...

10 FISHER: You're talking about when they went to their

11 suppliers you think their supplier was low balling

12 'em?

13 LEE: No.

14 FISHER: Any of that stuff we help with. I mean if you

15 got the contract and your supplier says look I can't

16 sell you that amount of concrete? Our money's over at

17 Wells Fargo in a checking in a ahh trust account. You

18 know we'll write a letter for you, we'll agree to dual

19 payable checks.

20 RASHAD: You know the difference between 20 thousand and

21 20 million? Is a zero.

22 FISHER: That's right.

23 RASHAD: And so....

24 FISHER: Frankly it's experience. It's experience.

25 RASHAD: Well, we have experience it's just at a lower

1 capacity.

2 ROBERTSON: Right.

3 RASHAD: And I explained that to you and that's why I

4 said let, allow us to go back. Allow us to take a

5 step back.

6 FISHER: Well, we're up on one aren't we. Are you guys

7 going...

8 ROBERTSON: What is this D, you...this is B?

9 RASHAD: You going back, you going back to the bar?

10 LEE: Yeah, I'm going...

11 FISHER: Yeah, I need to ahh alright.

12 LEE: UI...

13 FISHER: OK. 'Cause my cars parked ahh out in front on

14 the curb. Alright.

15 MALE VOICE: Alright.

16 FISHER: No, I mean we understand capacity building and

17 we've talked about capacity building.

18 MALE VOICE: Mm-hmmm.

19 FISHER: So...

20 RASHAD: So I mean he said about the format are gonna

21 give me the format.

22 FISHER: Pardon?

23 RASHAD: Are you gonna, are you gonna supply me that

24 format that he's asking for you?

25 FISHER: I will give you an example of what someone else

1 ...LAUGH... another subcontractor in a similar
2 circumstance will have provided.

3 RASHAD: That's cool.

4 FISHER: Is that, is that, well it's not like we
5 have....

6 RASHAD: UI get, but I don't wanta waste paper you know,
7 we, I mean if it's real, let it be real, if it's not
8 that why I say, I'm a man, you a man, you got a family
9 to feed, I have a family to feed.

10 FISHER: All I, I've told you I, I would have signed one
11 of those two deals today. I was planning on signing
12 B. I came with them prepared to do that and I've told
13 you guys that. Now you know frankly it doesn't work
14 for the Commissioner so we, we, he doesn't like that
15 approach and, and he would like to, us to revisit some
16 of these issues and I'll do that.

17 LEE: You can go right up here and take, to the left
18 and up those stairs, take....

19 FISHER: Are you coming or going?

20 LEE: I'm staying.

21 FISHER: Call me.

22 LEE: For a minute.

23 FISHER: Thanks. I gotta take you back? I'm happy to
24 do it.

25 ROBERTSON: I'll be right back D.

1 PAUSE

2 RASHAD: Bill, I'm.....

3 FISHER: We're around the other side.

4 RASHAD: This is right.

5 FISHER: Alright.

6 ROBERTSON: What are you saying Jibreel?

7 RASHAD: Ah, here's my, ... here's my position UI.

8 'Cause I and I even mentioned to not only my business

9 partner Rick and I mentioned it to ahh, I mentioned it

10 to the Commissioner, I can continue to do what it is

11 outside of RA-MILL, because I also have RASHAD

12 INVESTMENTS and still make 5 million a year. At least

13 2 to 5 million a year and be just as content and fine.

14 My whole thing is, is, is as I stated before is going

15 to another level and ahh and that's, that's in town

16 homes, bigger developments, commercial developments

17 and so forth and I know we have to start somewhere.

18 But here's the thing regarding to your project.

19 FISHER: But you know the missing piece is experience it's

20 not money is it? It's not money, it's not credit.

21 RASHAD: We're not, well...

22 FISHER: You've got investors so they'll come up with...

23 RASHAD: And that's true, and that's true 'cause we

24 are....

25 FISHER: That's right. You have money you got good

1 credit and you have people to provide underpinings to
2 you so it's experience.

3 RASHAD: Right. Right. Well experience according to
4 the magnitude in what you're talking about as far as
5 the building capacity. OK? We do have experience.
6 I'm not gonna allow that to be...

7 FISHER: No, I know. I'm just saying but if you're
8 gonna do a 20 million dollar deal it's easier to do it
9 the...

10 RASHAD: But here's my...

11 FISHER:...second time around than the first.

12 RASHAD: Right. But here's, here's my, here's my
13 overall ahh problem with it all. Now, I'm just gonna
14 be frank and honest with you. You make the man
15 nervous because like he was talking about your line of
16 questions. As a Commissioner he's not gonna state
17 certain things. He's not gonna do it and that's why
18 he was advocate with his arms up. There's only so
19 much he can say. He's not gonna sit here and tell,
20 'cause he don't honestly, he's not trusting.

21 FISHER: UI...the reason why we can't do business if we
22 can't trust
23 each other.

24 RASHAD: Well, here's the thing...

25 FISHER: I mean the way this is set up, it only works on

1 the basis of trust. Are we done with this? You want
2 me to set it off somewhere and we'll make sure you're
3 not concerned ...LAUGHING... about it but ahh...
4 RASHAD: Well, I mean ahh I'm just saying this here.
5 He's in a position OK and we're in a position and
6 there are certain things he can say and there's
7 certain things that we can say OK? Ahh I'm not trying
8 to make it a cloudy issue and, and it's really not
9 'cause, 'cause be honest with you, I perfectly and
10 I'm, and I think Rick will agree with me. We
11 perfectly could have stayed behind Ron. I mean at
12 least I could have because I knew Ron had a little bit
13 more of the credentials in terms of what it is you
14 probably will be looking for.
15 FISHER: Who brought, you guys brought me Ron.
16 RASHAD: Well...
17 ROBERTSON: Right.
18 FISHER: Somebody came over on a Saturday...
19 ROBERTSON: Yeah.
20 FISHER:...and said Ron's my guy and frankly you're
21 ready to go.
22 RASHAD: Right.
23 FISHER: You got Tommy Hoang.
24 RASHAD: Right.
25 FISHER: He says he's got frigging bonding from Chubb

1 Insurance.

2 RASHAD: Right.

3 FISHER: Why are we having a problem? I don't get it.

4 What's, the reason we're having a problem as I understand

5 it, and, and jump in here I don't, I don't mean to cut

6 you off.

7 RASHAD: Well, the reason, well...

8 FISHER: He's left you out. And now he's saying hey

9 forget Ron.

10 RASHAD: Who Ron left us out?

11 FISHER: Yeah Ron's left you out.

12 RASHAD: Nah, well...

13 FISHER: He has. He's left, I mean that's what you...

14 RASHAD: Well, well see...

15 FISHER: The Commissioner said Ron didn't count, and

16 Carlton doesn't count.

17 RASHAD: Well, let me, let me, let me say this, let me

18 say this because well that was the issue. Let me tell

19 you what's behind the scene in so many words. Ron yes,

20 we brought Ron into the deal. The way it was

21 structured in the beginning, he would have liked to

22 have seen us get the experience and doing the work.

23 Ron was brought into it because of the whole...

24 FISHER: Bonding.

25 RASHAD:...bond issue and so forth of that magnitude.

1 FISHER: And that was a smart move by the way.

2 RASHAD: OK. Now...

3 FISHER: Now you can take on how all the prime sub work

4 you got a bond, you guys divy the work up among

5 yourselves....

6 RASHAD: And now some work...

7 FISHER: Now I'm not responsible. I don't have to vett

8 you guys.

9 RASHAD: OK.

10 FISHER: The bonding company's done that...

11 RASHAD: Now let me say this here...

12 FISHER:...done that. Ron's done that.

13 RASHAD: Let me finish this here. Somewhere along the

14 road Ron had got wind as if we went to talk to you to

15 take him outta the deal. Why did it happen? Well

16 I'll tell you why that happened. Because he never

17 wanted Ron in the deal.

18 FISHER: Oh, the Commissioner didn't want Ron...

19 RASHAD: Exactly. This, this, this puppy was supposed

20 to been RA-MILL as in the front and RA-MILL only.

21 Somewhere down the road it got turned around and....

22 FISHER: Well, you all weren't in the front at all and

23 Ron was in the front with Tommy Hoang and you all were

24 along for the ride. That's how it...

25 RASHAD: Well, and, and this...

1 FISHER: And then even then he wouldn't give you
2 paperwork according to Rick.

3 RASHAD: Initially we was in the front. Somehow like I
4 said we got put in the back behind Ron. Which is like
5 I say again was fine with me because the bulk of what
6 was needing to be done. That's why I said to you, I
7 said well Bill what is it that we can do? I didn't
8 just wanta do anything, Ron, Rick just didn't want to
9 do anything just to be doing something. We wanted the
10 experience for our company. We needed the award
11 letter to say we've done such and such...

12 FISHER: That's right.

13 RASHAD:...of this magnitude. OK. Now let me just
14 show you UI 'cause all that was said I mean I read
15 through a lot of things even from his disposition and
16 what you were saying. When I personally have spoken
17 with him, he thinks highly of you. Don't think this is no,
18 you try to get to one point to to another point. It's
19 not a put down on you. He's just uncomfortable with
20 the fact that all the other things that happened with
21 the other deals prior to and, and that's where he's
22 at, he's explained that to you. You know and...

23 FISHER: And I just got I mean ...STUTTERING... all I've
24 done is said look there's reasons why a personal word,
25 somebody telling me it's OK. Ron was telling me it

1 was OK. You guys were telling me it's OK. Rev.
2 Johnson's telling me it's OK and when the day was done
3 you know guys I invested. I made a decision....
4 MALE VOICE: Mm-hmmm.
5 FISHER:...and I spent 7 or \$800,000.00.
6 MALE VOICE: Mm-hmmm.
7 FISHER: In cash.
8 MALE VOICE: Mm-hmmm.
9 FISHER: Of our company's money based upon that and got
10 completely dusted. So again, I can't, I can't spend
11 any more money on the trust me's. I gotta have
12 somebody who's a decision maker saying this is a done
13 deal, and it's all put together and....
14 RASHAD: Now, now don't be contradictory 'cause you said
15 his bid on trust. My thing is and I hate when...
16 FISHER: UI...
17 ROBERTSON:...you been, you been put under the gun...
18 FISHER: The guy actually doesn't trust me I mean.
19 RASHAD: Hold on Bill, well see, you been because you know
20 why?
21 Because you been, you know what I know you took a hit.
22 And I, and I and you was under the gun. I was very
23 clear with you when we first met and I told him we've
24 discussed this before. I, I wouldn't know Bryan or
25 whoever else if I tripped over 'em. Honestly I

1 wouldn't.

2 FISHER: UI

3 RASHAD: From the time you and I had a chance to meet

4 from Laureland and had lunch at the ZZA ZZA, I was

5 straight on Bill Fisher's team. Whatever you wanted

6 to do, how you wanted to do, let's move forward. It

7 was the powers that be bigger than me.

8 FISHER: And I threw, I threw money in it based upon

9 that. You realize I threw money at that deal. I

10 hired architects, engineers, land planners, you saw

11 those people working that deal. The city had, I got

12 Jackson Walker, the lawyers you know and based upon

13 that yeah we're a team. I threw money at that deal.

14 And D'Angelo said I was fine and Don said I was fine.

15 RASHAD: Mm-hmm.

16 FISHER: And when the day was done I ate 800,000 bucks,

17 750...

18 RASHAD: Right.

19 FISHER: Somewhere in there a million dollars.

20 RASHAD: And it's unfortunate that, that, that 'cause we

21 was not associated with any of that. Didn't have the

22 where withal with any of that, but I understand. See

23 those are the political things, and that's the, and

24 that's the reason why I told my business partner Rick.

25 I said, Rick, if, if at the end of the day at least

1 our companies can still do what we do, we still do
2 what we do. I said because I don't wanta get into a
3 situation where it's a whirl spin and everybody saying
4 this and that. I don't I don't like that. That's not
5 my disposition, that's not my nature. That's the
6 reason why I become a little ahh, ahh short span so to
7 speak when I see this going on. So I have to take a
8 step back because I don't like wasting my time with a
9 lot of that. But let me just say this here. This is
10 me saying this. I know you wanta and I, you stated to
11 us on, on several occasions that you wouldn't be if
12 you wasn't in a position of what you in right now, we
13 wouldn't even be having a conversation. And that's
14 unfortunate too I really do, because it's all about an
15 opportunity, but if that's your position, that's your
16 position. Well my thing moving forward is this. Ahem
17 I could tell he's not happy. He's not happy, but at
18 the same time it's really when you get in your truck
19 and you go and you think about it driving or whatever.
20 If you wanta make, it, it can all work Bill. It can
21 all work, trust me.

22 FISHER: Why can't somebody just tell me how to do that.
23 This is the problem I had last time.

24 RASHAD: Well, let me finish.

25 FISHER: I feel like everybody was talking in code last

1 time.

2 ROBERTSON: Right.

3 FISHER: And I didn't get it. I don't know what the
4 code was, but I didn't get it. And as a result I
5 didn't get anything and so my first discussion with
6 you guys was look. Please stop talking in code.
7 Somebody just tell me what we need to do. He's afraid
8 of me; I oughta be fuckin' afraid of him.

9 RASHAD: You said, you said, you said to him early in
10 there you said that he was passionate about us ahh,
11 ahh having an opportunity.

12 FISHER: Well that, that was certainly clear.

13 RASHAD:...STUTTERING... and he is and like you said no you
14 haven't produced anybody is why because he's seen our
15 work, he know our integrity he know the men that we
16 are. And I can tell you now, no, he's, he's, he's not
17 happy with that. But I know how I can, I know what to
18 make him happy. If we can, I'm telling you, if we can
19 just ...LAUGH... hoe the mulch all around and do something
20 in this project, I think that would, that would, that
21 would serve us a lot. And have some type of award
22 letter saying we did something in this project. If
23 not, then it's like yeah I mean, yeah because it's a
24 small man once again getting kicked aside. And you've
25 been there Bill. You've been there. UI when you was

1 before you got to where you are you had to eat a
2 little bit of dirt before you got to eat caviar. And
3 that's the way it is; I understand that. I wasn't
4 selfish to say OK you know what? I gotta look at it
5 from your position. I gotta stand over your side say
6 OK if I was Bill Fisher how would I look at this
7 thing? I been hit once and now I'm getting some other
8 things coming on.

9 FISHER: From the same, from the same team you know?
10 I've, I've been with this team here. I was with this
11 team here on Memorial Park Town Homes and we didn't,
12 we, we you all were down there. I don't know, were
13 you,...

14 ROBERTSON: I was there.

15 FISHER:...I know Rick was there. Rick was there he
16 was there when we got shot in the head.

17 ROBERTSON: Yeah.

18 FISHER: And left in the ditch. So you know as I said I
19 mean I'm just looking for certainty in the deal. I
20 have a, you have to understand. I'm regardless of all
21 the nonsense there really is only one contractor that,
22 that really hires minorities and it's me. And you can
23 ask anybody in the Southern Sector, ask Ron. He'll
24 tell you that the only guy that really does it is me.
25 All the other things is just bullshit and Lee knows it

1 and Hill knows it.

2 MALE VOICE: Mm-hmm.

3 FISHER: And frankly if you'll ask around you know it.

4 So you're with the only guy who really does it. If

5 you guys can do work, I'm gonna plug you in or refer

6 you or whatever you need. This has been a different

7 thing. It's like give me a whole bunch of work. Give

8 me I mean the original proposal I told you about 8

9 million dollars worth of work on two jobs. Well this

10 is a huge so there's some things that I need from you

11 guys for that to, to even be a possibility. So you

12 know again I'm just not sure where we go from here. I

13 hear what ahh you're saying about the Commissioner.

14 Ahh and his position I mean he's just not going to be

15 clear. I mean, isn't that what you're telling me?

16 ROBERTSON: No I'm not. He's not, he's not gonna say

17 what you want him to say.

18 Phone ringing

19 ROBERTSON: You know what I mean? He's just gonna...

20 FISHER: Well UI...

21 RASHAD: That's why he say he, he hates that you keep

22 bringing him back, keep bringing him back.

23 Phone still ringing

24 FISHER: Well I had to bring him back. Bill Fisher.

25 JAMES: Hey dad?

1 FISHER: Yeah. I'll do it. I'll do it here. I'm just
2 wrapping up I'll have my car here in just a second.
3 Bye'.
4 ROBERTSON Just like you made a mention about Plan B.
5 He can't, he can't agree, he can't, I, I wouldn't do
6 it either. That's I mean he....
7 A lot of noise
8 FISHER: UI even if he's happy with it. He can't say
9 that.
10 ROBERTSON: He's not, he's not going, he, he no way. I
11 wouldn't. Honestly I wouldn't. He can't.
12 FISHER: Well are you telling me he really is happy with
13 UI ...LAUGH... I mean....
14 ROBERTSON: UI
15 FISHER: UI in the UI here.
16 RASHAD: He's really more happy.
17 FISHER: Well you told me that it was OK for A and B.
18 He clearly told, he lectured me today.
19 RASHAD: Oh, absolutely...
20 FISHER: How Plan B was totally unacceptable. Although
21 frankly Plan A is a fee and some contract work anyway.
22 But I didn't, no sense in beating him over the head
23 with it, but ahh I don't wanta get into you
24 understand, you understand I'm just being a business
25 guy here. You don't want me to sign up something

1 you're telling me he's OK with. I can just see
2 signing up what you guys want, going down there, him
3 finding out what it is and saying bullshit I am, I'm
4 not, I'm not happy with that and getting my thing
5 dusted. So that's why...

6 ROBERTSON: No, your thing, your thing is not gonna be
7 dusted man. It is, I mean it's not, but he's not
8 gonna say...

9 RASHAD: You know why you don't, you know why,...

10 FISHER: He's not gonna say that.

11 ROBERTSON: No.

12 RASHAD:...you know why you not understanding? You
13 gotta, you gotta come well I don't know are you, are
14 you from the streets a little bit? I mean you grew up
15 a little bit, are you from Harvard or you, see in
16 other words I can say it to him in ...LAUGHING... a
17 language where I can, where you can identify. There's
18 some things that go on in the Southern Sector that
19 don't go on in the north side. And there's some thing
20 on the north side that don't go on in the Southern
21 Sector. The thing about it is if you've never been up
22 from in Dallas spent time or been produced in that
23 community, then you won't understand. You, you, you
24 won't understand it. Because that's why you getting,
25 I'm, it's like the language's not really sticking.

1 And it's like you're getting caught up in a whirl wind
2 of what I call it, I call it noise pollution actually
3 is what I call it. Noise pollution. But I'm just
4 saying...

5 FISHER: So he's really telling me we're OK, but I'm not
6 hearing him is that what you're telling me?

7 RASHAD: That's exactly in, in so many words that I
8 feel. I'm just gonna say...

9 FISHER: And he's done what he needed to do. Don's OK
10 with this. He...

11 RASHAD: You UI honestly....

12 FISHER:...he's just not telling me that.

13 RASHAD:...honestly...

14 ROBERTSON: He's not gonna tell you that...

15 RASHAD: You're making it more...

16 ROBERTSON:...you know that it's OK.

17 RASHAD: You're making it based on your, based on, based
18 on your experience and everything. You're making it,
19 you're making it more ahh...

20 FISHER: Yeah.

21 RASHAD:...making it...

22 FISHER: What?

23 ROBERTSON: No, no.

24 RASHAD: Indicated no.

25 FISHER: UI...

1 ROBERTSON: On that call.

2 FISHER: That's scary.

3 RASHAD: You're making it more complicated and I

4 understand why because of what happened.

5 FISHER: I already, I already spent a bunch of money

6 'cause somebody told me it was gonna be OK.

7 RASHAD: I understand. I understand.

8 FISHER: So I don't understand why he doesn't understand

9 that.

10 RASHAD: But, but, but here's...

11 FISHER: He already told me I was gonna get the last

12 deal. He, he voted me across and I got dusted. And

13 it's like well you know I'm sorry, but UI...you have

14 to understand that that's why I'm completely gun shy

15 here and I said look I'm here to play ball if you guys

16 will just be clear on whatever I need to do and we'll

17 agree or not agree.

18 RASHAD: Mm-hmm.

19 FISHER: Ahem you know originally it was like hey I

20 trust you I know you're a man of your word. We've

21 worked with you, we know you. Hell, but I was like

22 hey fuck you and your fuckin' briefcase you know

23 you're taping me or something.

24 RASHAD: He always say that you're taping him.

25 FISHER: Who says that?

1 RASHAD: That's what he said. All the time.

2 FISHER: Well, do we need to meet in the sauna?

3 RASHAD: No, no, no.

4 FISHER: No I'm ser, I'm serious. You wanta go in a

5 swimming pool and talk about it? I'm not kidding.

6 MALE VOICE: UI

7 FISHER: How do we, how do we get over that?

8 RASHAD: He believed that, he just, he's believing that.

9 FISHER: Well, how 'bout this, we'll go over to the,

10 we'll go to the bath house and put our towels on and

11 we can all sit down and talk about it. I mean really

12 if he's uncomfortable talking about it surely we can

13 create some kind of environment. Well, well I can

14 understand, what, what you know.

15 RASHAD: UI...

16 FISHER: What I need to do and what he's happy with and

17 what we will all know is gonna be happening from the

18 decision makers.

19 RASHAD:...STUTTERING...

20 FISHER: That doesn't work?

21 RASHAD: I'm trying, I'm trying to give it to you. I'm

22 trying to give it to you, but you're not, I don't know

23 if you're comprehending.

24 FISHER: I am compre, you're really what you're telling

25 me he's saying it's OK and that doesn't work for me.

1 RASHAD: You can't, you can't...

2 FISHER: UI he's just never gonna do that.

3 RASHAD: Listen, I under, OK, you're the Commissioner I
4 and now understand what your, your, your position
5 holds. I tell you I got a Plan B and I'm telling you
6 I'm showing you something where the work is not gonna
7 be done when the work should be done? I don't, you
8 gonna tell, I don't know what you're talking about.

9 FISHER: Although he might be alright with it.

10 RASHAD: He's gonna, I, I, I'll, imagine Bill you in,
11 you in the same position huh?

12 FISHER: You know I...

13 RASHAD: You, you not gonna, you not gonna, you not
14 gonna, you not gonna wanta hear that ahh.

15 FISHER: I might actually, I, I might not have a problem
16 hearing it, but I might wanta go over to the bath
17 house. I mean I understand being concerned about who
18 you do business with and there's something legitimate
19 in that, but the flip side is you can't do business
20 like that, because you're gonna be completely
21 paranoid. I mean there's a balance there so just,
22 just think about it guys. We can talk about it again
23 tomorrow. I hear what you're trying to tell me. I, I
24 will do what I told you guys to do. I'll get you a
25 format on somebody else's bid, you've got the plans,

1 you know, send, get the material look at it and I'll,
2 we'll talk again so.

3 RASHAD: UI let me say this before you leave...

4 FISHER: Frankly we'll work on this trust issue will you
5 like we said if we need to go work, if we need to go
6 over to the swimming pool in our skivvies there's not
7 ...LAUGH... UI point.

8 RASHAD: And I, and I, and I'll say this before you
9 leave is just remember to just remember this if
10 nothing else it's like even with this deal right here.
11 Ahh if, if there was a way for you to just trust what
12 he's saying because what happened in the past happened
13 in the past. We can't take it, can't change it
14 whatever. He already has, they voted for the deal
15 that you talking with the West Village they love it.
16 Commissioner Hill's loving it. They wanta do it.

17 FISHER: And they told me that.

18 RASHAD: Yeah. And they've told you that.

19 FISHER: Alright.

20 RASHAD: Yeah, and that's gonna, that's gonna, that's
21 why he said it's not contingent upon this UI they love
22 that deal, but they want you to also be respectful and
23 remindful of RA-MILL at the same time because we are
24 young guys that are trying to, experienced young guys,
25 but we yet to still and in the capacity of what we're

1 talking about doing. We haven't climbed that high.

2 FISHER: OK.

3 RASHAD: But I'm not afraid of an extra zero so, so...

4 FISHER: Alright.

5 RASHAD:...what I'm saying is this. What I'm saying is

6 this. You can think about it when you get in your

7 truck. All I'm saying Bill look if, if, if we can

8 keeps you know option B, but at the same time ahh do

9 something. I mean just to say we did something.

10 FISHER: Alright.

11 RASHAD: I'm, I'm just gonna go there.

12 ROBERTSON: That's what he was just saying...

13 RASHAD: I'm just, I'm just if this...

14 FISHER: If you guys really price and take a shot at

15 showing me I've always left that door open. We're

16 running a little short on time, but let me get you the

17 stuff and worse case we'll do a Plan B in something.

18 'Cause that's what you're telling me and the last time

19 I said we were talking two Plan B's. That oughta give

20 you guys some capacity anyway, but ahh I appreciate

21 you taking your time tonight.

22 RASHAD: OK. OK. No doubt...

23 FISHER: UI

24 RASHAD: Rick'll take me to the house.

25 FISHER: Alright you alright. OK UI thanks guys.

1 FISHER: Good evening.
2 Closed car door Opened and closed car door
3 Dinging
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